

Local Market Update for June 2018

A Research Tool Provided by the Colorado Association of REALTORS®

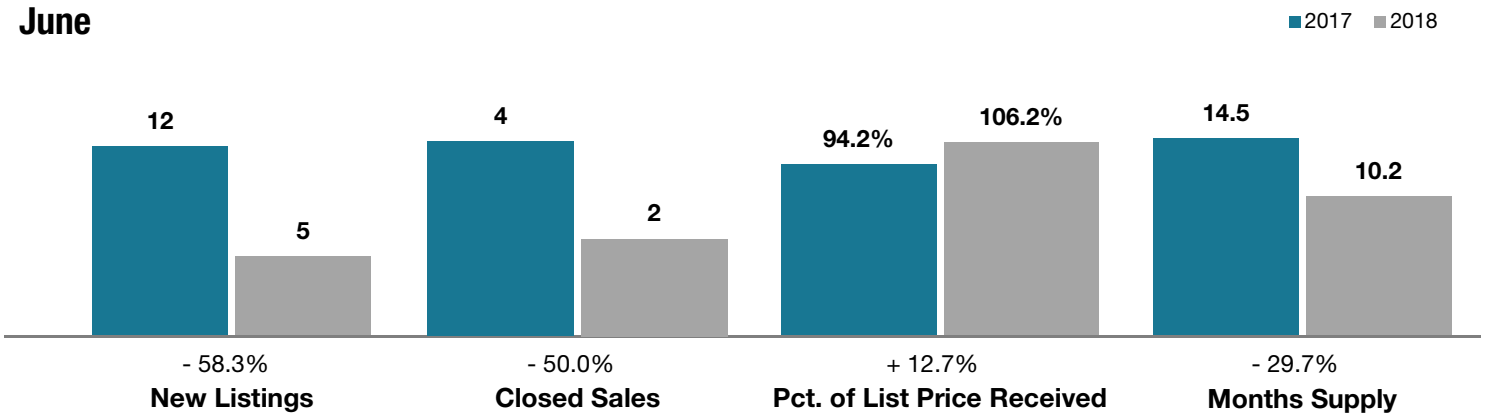


Costilla County

Key Metrics	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 6-2017	Thru 6-2018	Percent Change from Previous Year
New Listings	12	5	- 58.3%	30	40	+ 33.3%
Closed Sales	4	2	- 50.0%	19	14	- 26.3%
Median Sales Price*	\$127,000	\$358,000	+ 181.9%	\$159,000	\$158,000	- 0.6%
Average Sales Price*	\$149,625	\$358,000	+ 139.3%	\$165,763	\$175,600	+ 5.9%
Percent of List Price Received*	94.2%	106.2%	+ 12.7%	92.4%	97.0%	+ 5.0%
Days on Market Until Sale	192	267	+ 39.1%	211	91	- 56.9%
Inventory of Homes for Sale	53	40	- 24.5%	--	--	--
Months Supply of Inventory	14.5	10.2	- 29.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

