

# Local Market Update for March 2017

A Research Tool Provided by the Colorado Association of REALTORS®

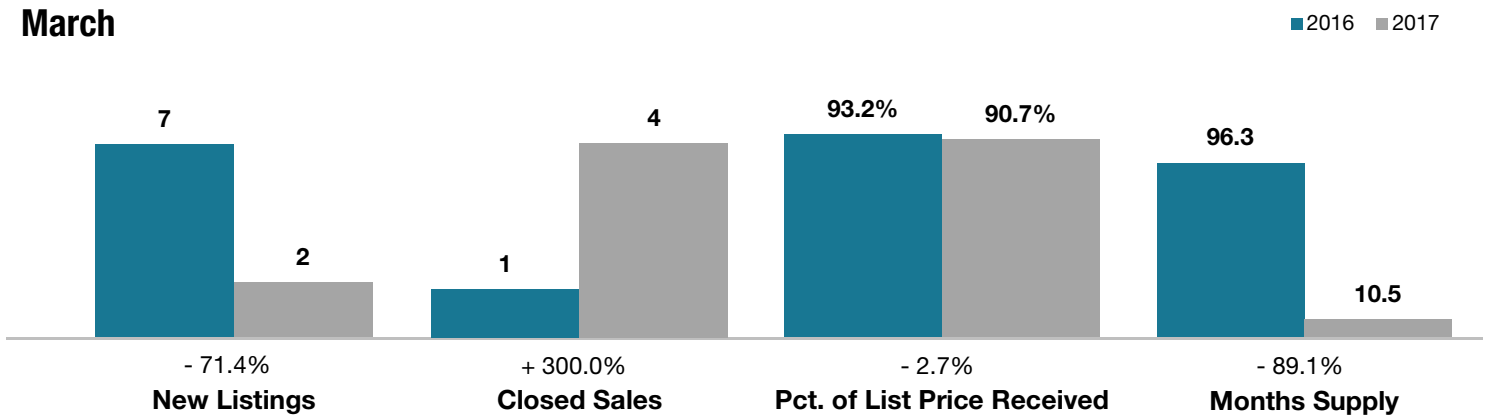


## Costilla County

Key Metrics	March			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 3-2016	Thru 3-2017	Percent Change from Previous Year
New Listings	7	2	- 71.4%	14	2	- 85.7%
Closed Sales	1	4	+ 300.0%	4	10	+ 150.0%
Median Sales Price*	\$55,000	<b>\$197,500</b>	+ 259.1%	\$45,750	<b>\$183,000</b>	+ 300.0%
Average Sales Price*	\$55,000	<b>\$195,375</b>	+ 255.2%	\$104,750	<b>\$177,600</b>	+ 69.5%
Percent of List Price Received*	93.2%	<b>90.7%</b>	- 2.7%	89.7%	<b>91.3%</b>	+ 1.8%
Days on Market Until Sale	157	<b>287</b>	+ 82.8%	269	<b>263</b>	- 2.2%
Inventory of Homes for Sale	377	<b>41</b>	- 89.1%	--	--	--
Months Supply of Inventory	96.3	<b>10.5</b>	- 89.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price

Rolling 12-Month Calculation

Entire MLS —  
Costilla County —

