

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®

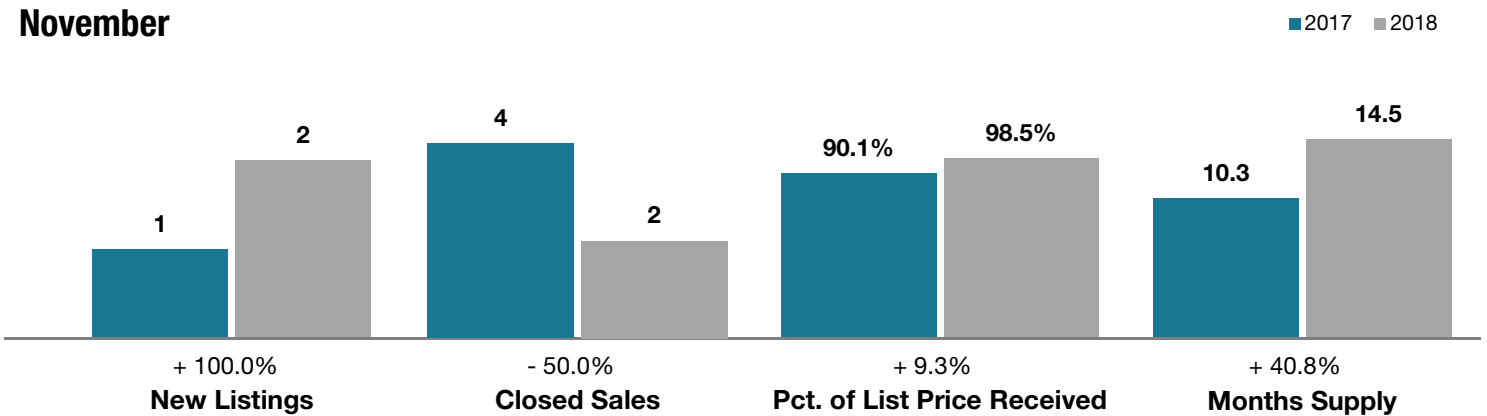


Costilla County

Key Metrics	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
New Listings	1	2	+ 100.0%	51	78	+ 52.9%
Closed Sales	4	2	- 50.0%	47	27	- 42.6%
Median Sales Price*	\$91,225	\$111,998	+ 22.8%	\$141,000	\$163,000	+ 15.6%
Average Sales Price*	\$100,613	\$111,998	+ 11.3%	\$143,039	\$171,996	+ 20.2%
Percent of List Price Received*	90.1%	98.5%	+ 9.3%	93.5%	94.3%	+ 0.9%
Days on Market Until Sale	144	367	+ 154.9%	171	147	- 14.0%
Inventory of Homes for Sale	41	37	- 9.8%	--	--	--
Months Supply of Inventory	10.3	14.5	+ 40.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

