

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®

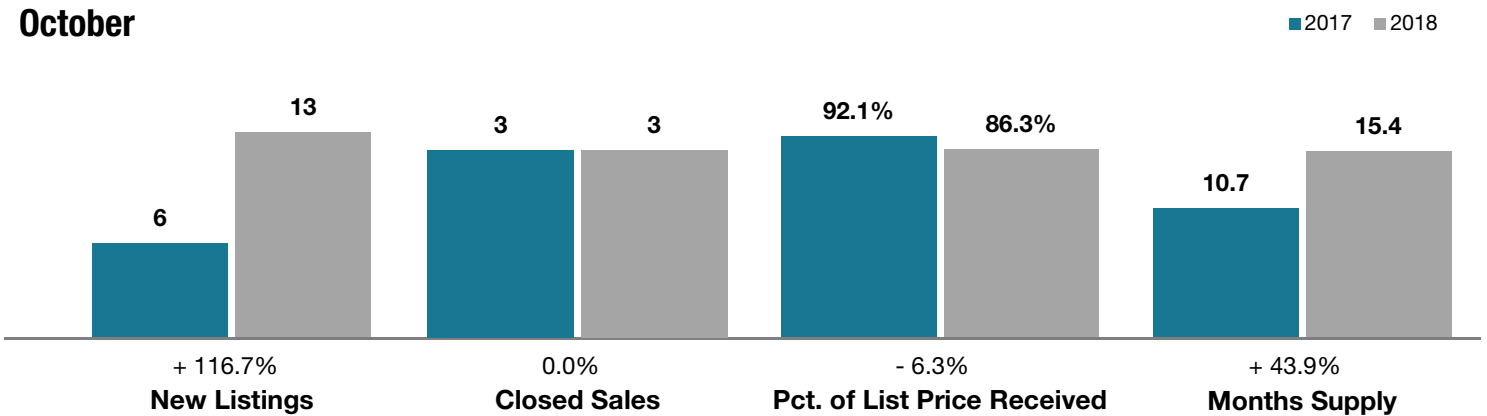


Costilla County

Key Metrics	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	6	13	+ 116.7%	50	76	+ 52.0%
Closed Sales	3	3	0.0%	43	25	- 41.9%
Median Sales Price*	\$54,000	\$163,000	+ 201.9%	\$145,000	\$163,000	+ 12.4%
Average Sales Price*	\$148,000	\$157,667	+ 6.5%	\$146,986	\$176,796	+ 20.3%
Percent of List Price Received*	92.1%	86.3%	- 6.3%	93.8%	94.0%	+ 0.2%
Days on Market Until Sale	61	123	+ 101.6%	173	130	- 24.9%
Inventory of Homes for Sale	42	42	0.0%	--	--	--
Months Supply of Inventory	10.7	15.4	+ 43.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

