

Local Market Update for June 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

This report may include partial data for the Vail Board of REALTORS due to a recent change in their MLS vendors.

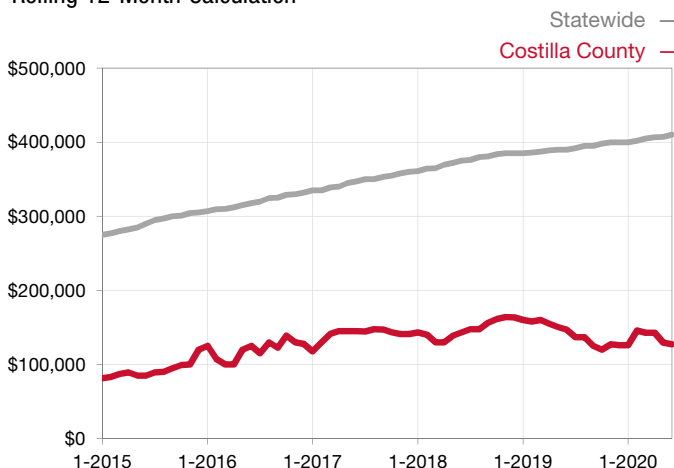
Single Family	June			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 06-2019	Thru 06-2020	Percent Change from Previous Year
Key Metrics						
New Listings	9	18	+ 100.0%	31	44	+ 41.9%
Sold Listings	3	6	+ 100.0%	17	19	+ 11.8%
Median Sales Price*	\$232,500	\$108,500	- 53.3%	\$125,000	\$125,000	0.0%
Average Sales Price*	\$193,500	\$136,150	- 29.6%	\$137,250	\$143,226	+ 4.4%
Percent of List Price Received*	83.2%	97.5%	+ 17.2%	92.3%	93.4%	+ 1.2%
Days on Market Until Sale	104	96	- 7.7%	144	98	- 31.9%
Inventory of Homes for Sale	50	48	- 4.0%	--	--	--
Months Supply of Inventory	18.2	12.5	- 31.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	June			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 06-2019	Thru 06-2020	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	5	0	- 100.0%
Sold Listings	1	0	- 100.0%	3	1	- 66.7%
Median Sales Price*	\$160,000	\$0	- 100.0%	\$160,000	\$313,500	+ 95.9%
Average Sales Price*	\$160,000	\$0	- 100.0%	\$183,333	\$313,500	+ 71.0%
Percent of List Price Received*	94.4%	0.0%	- 100.0%	96.5%	95.0%	- 1.6%
Days on Market Until Sale	224	0	- 100.0%	98	488	+ 398.0%
Inventory of Homes for Sale	7	0	- 100.0%	--	--	--
Months Supply of Inventory	5.6	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

