

Local Market Update for April 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

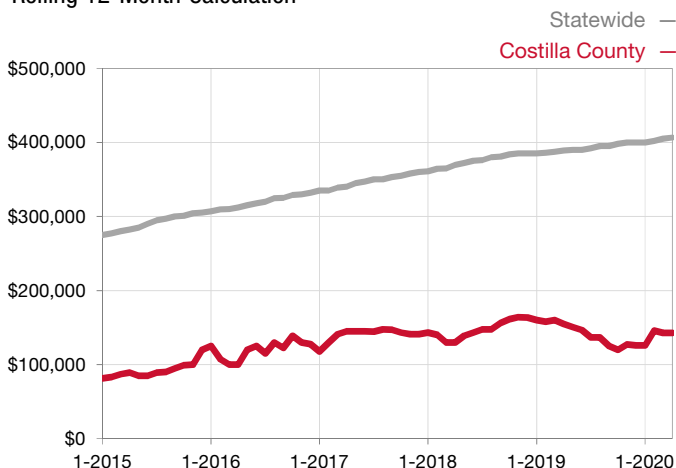
Single Family	April			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 04-2019	Thru 04-2020	Percent Change from Previous Year
Key Metrics						
New Listings	6	6	0.0%	15	19	+ 26.7%
Sold Listings	2	2	0.0%	13	8	- 38.5%
Median Sales Price*	\$96,000	\$127,250	+ 32.6%	\$89,000	\$127,250	+ 43.0%
Average Sales Price*	\$96,000	\$127,250	+ 32.6%	\$118,519	\$162,425	+ 37.0%
Percent of List Price Received*	93.5%	90.0%	- 3.7%	94.6%	91.4%	- 3.4%
Days on Market Until Sale	416	92	- 77.9%	161	69	- 57.1%
Inventory of Homes for Sale	40	42	+ 5.0%	--	--	--
Months Supply of Inventory	13.7	12.9	- 5.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 04-2019	Thru 04-2020	Percent Change from Previous Year
Key Metrics						
New Listings	2	0	- 100.0%	3	0	- 100.0%
Sold Listings	0	0	--	1	1	0.0%
Median Sales Price*	\$0	\$0	--	\$95,000	\$313,500	+ 230.0%
Average Sales Price*	\$0	\$0	--	\$95,000	\$313,500	+ 230.0%
Percent of List Price Received*	0.0%	0.0%	--	100.0%	95.0%	- 5.0%
Days on Market Until Sale	0	0	--	60	488	+ 713.3%
Inventory of Homes for Sale	7	0	- 100.0%	--	--	--
Months Supply of Inventory	4.7	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

