

Local Market Update for August 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

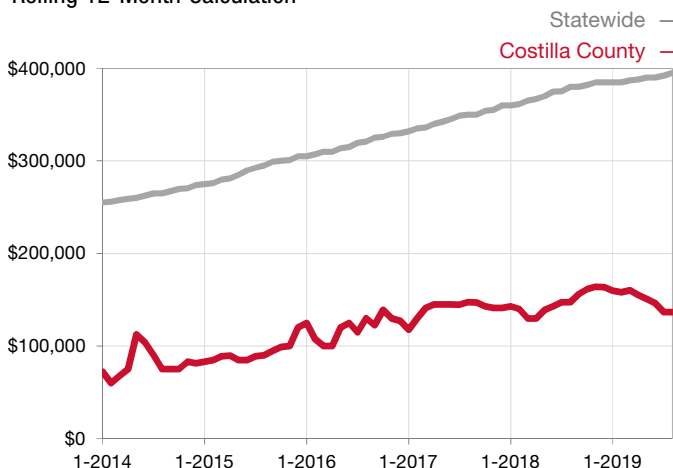
Single Family	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
Key Metrics						
New Listings	5	13	+ 160.0%	55	56	+ 1.8%
Sold Listings	3	1	- 66.7%	24	24	0.0%
Median Sales Price*	\$187,000	\$245,000	+ 31.0%	\$172,250	\$126,000	- 26.9%
Average Sales Price*	\$178,000	\$245,000	+ 37.6%	\$172,725	\$143,927	- 16.7%
Percent of List Price Received*	92.6%	94.6%	+ 2.2%	94.9%	91.6%	- 3.5%
Days on Market Until Sale	64	154	+ 140.6%	127	158	+ 24.4%
Inventory of Homes for Sale	51	48	- 5.9%	--	--	--
Months Supply of Inventory	16.1	16.9	+ 5.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	7	5	- 28.6%
Sold Listings	0	0	--	0	3	--
Median Sales Price*	\$0	\$0	--	\$0	\$160,000	--
Average Sales Price*	\$0	\$0	--	\$0	\$183,333	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	96.5%	--
Days on Market Until Sale	0	0	--	0	98	--
Inventory of Homes for Sale	7	4	- 42.9%	--	--	--
Months Supply of Inventory	4.7	3.2	- 31.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

