

Local Market Update for December 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

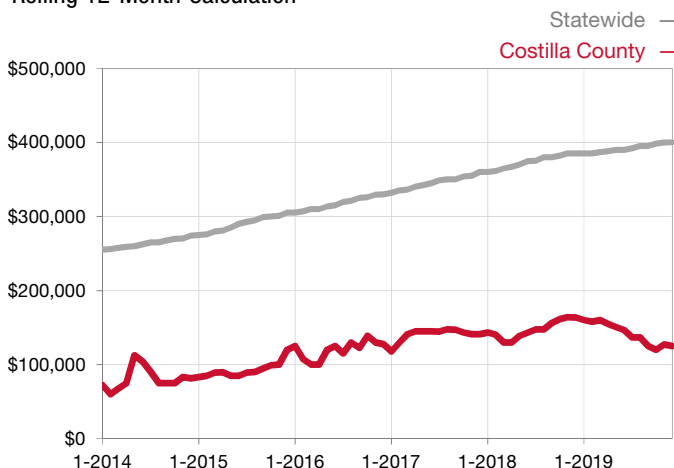
Single Family	December			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
Key Metrics						
New Listings	2	4	+ 100.0%	76	80	+ 5.3%
Sold Listings	2	2	0.0%	34	43	+ 26.5%
Median Sales Price*	\$174,500	\$90,000	- 48.4%	\$163,500	\$125,000	- 23.5%
Average Sales Price*	\$174,500	\$90,000	- 48.4%	\$166,865	\$152,213	- 8.8%
Percent of List Price Received*	95.0%	90.9%	- 4.3%	93.8%	92.4%	- 1.5%
Days on Market Until Sale	43	126	+ 193.0%	135	139	+ 3.0%
Inventory of Homes for Sale	50	44	- 12.0%	--	--	--
Months Supply of Inventory	17.6	12.3	- 30.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	10	5	- 50.0%
Sold Listings	2	0	- 100.0%	2	6	+ 200.0%
Median Sales Price*	\$107,500	\$0	- 100.0%	\$107,500	\$140,000	+ 30.2%
Average Sales Price*	\$107,500	\$0	- 100.0%	\$107,500	\$162,500	+ 51.2%
Percent of List Price Received*	98.5%	0.0%	- 100.0%	98.5%	93.7%	- 4.9%
Days on Market Until Sale	44	0	- 100.0%	44	185	+ 320.5%
Inventory of Homes for Sale	8	0	- 100.0%	--	--	--
Months Supply of Inventory	4.0	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

