

Local Market Update for July 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

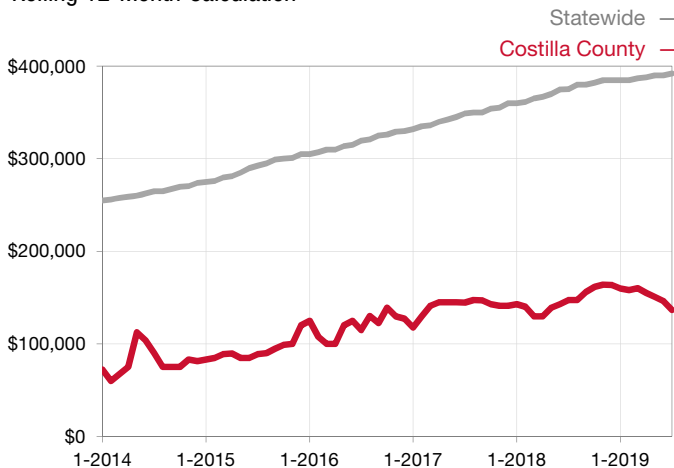
Single Family	July			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 07-2018	Thru 07-2019	Percent Change from Previous Year
Key Metrics						
New Listings	9	12	+ 33.3%	50	43	- 14.0%
Sold Listings	3	6	+ 100.0%	21	23	+ 9.5%
Median Sales Price*	\$169,500	\$121,500	- 28.3%	\$169,500	\$125,000	- 26.3%
Average Sales Price*	\$176,500	\$146,000	- 17.3%	\$171,971	\$139,533	- 18.9%
Percent of List Price Received*	91.7%	89.0%	- 2.9%	95.2%	91.5%	- 3.9%
Days on Market Until Sale	381	199	- 47.8%	136	159	+ 16.9%
Inventory of Homes for Sale	54	45	- 16.7%	--	--	--
Months Supply of Inventory	16.2	15.0	- 7.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 07-2018	Thru 07-2019	Percent Change from Previous Year
Key Metrics						
New Listings	2	0	- 100.0%	6	5	- 16.7%
Sold Listings	0	0	--	0	3	--
Median Sales Price*	\$0	\$0	--	\$0	\$160,000	--
Average Sales Price*	\$0	\$0	--	\$0	\$183,333	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	96.5%	--
Days on Market Until Sale	0	0	--	0	98	--
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--
Months Supply of Inventory	4.0	4.0	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

