

Local Market Update for June 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

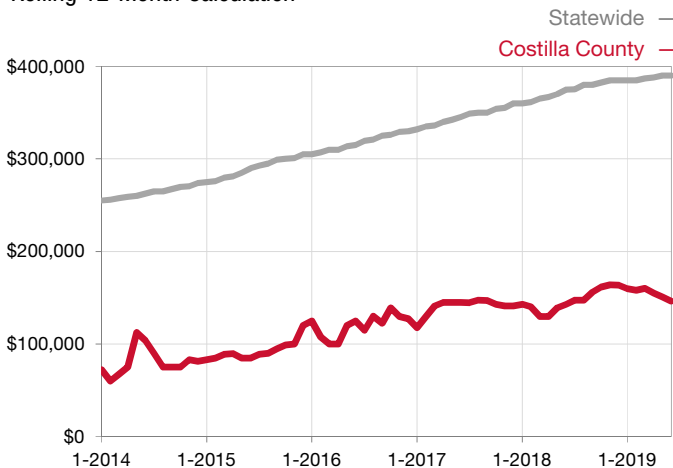
Single Family	June			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 06-2018	Thru 06-2019	Percent Change from Previous Year
Key Metrics						
New Listings	6	9	+ 50.0%	41	31	- 24.4%
Sold Listings	2	3	+ 50.0%	18	17	- 5.6%
Median Sales Price*	\$358,000	\$232,500	- 35.1%	\$167,500	\$125,000	- 25.4%
Average Sales Price*	\$358,000	\$193,500	- 45.9%	\$171,217	\$137,250	- 19.8%
Percent of List Price Received*	106.2%	83.2%	- 21.7%	95.8%	92.3%	- 3.7%
Days on Market Until Sale	267	104	- 61.0%	95	144	+ 51.6%
Inventory of Homes for Sale	52	42	- 19.2%	--	--	--
Months Supply of Inventory	13.3	15.3	+ 15.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 06-2018	Thru 06-2019	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	4	5	+ 25.0%
Sold Listings	0	1	--	0	3	--
Median Sales Price*	\$0	\$160,000	--	\$0	\$160,000	--
Average Sales Price*	\$0	\$160,000	--	\$0	\$183,333	--
Percent of List Price Received*	0.0%	94.4%	--	0.0%	96.5%	--
Days on Market Until Sale	0	224	--	0	98	--
Inventory of Homes for Sale	4	5	+ 25.0%	--	--	--
Months Supply of Inventory	3.0	4.0	+ 33.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

