Local Market Update for November 2019

A Research Tool Provided by the Colorado Association of REALTORS®







Costilla County

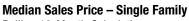
Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	November			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year	
New Listings	2	4	+ 100.0%	74	76	+ 2.7%	
Sold Listings	2	6	+ 200.0%	32	41	+ 28.1%	
Median Sales Price*	\$111,998	\$174,250	+ 55.6%	\$163,500	\$127,000	- 22.3%	
Average Sales Price*	\$111,998	\$207,083	+ 84.9%	\$166,387	\$155,248	- 6.7%	
Percent of List Price Received*	98.5%	97.3%	- 1.2%	93.7%	92.5%	- 1.3%	
Days on Market Until Sale	367	82	- 77.7%	141	140	- 0.7%	
Inventory of Homes for Sale	53	44	- 17.0%				
Months Supply of Inventory	19.3	12.3	- 36.3%				

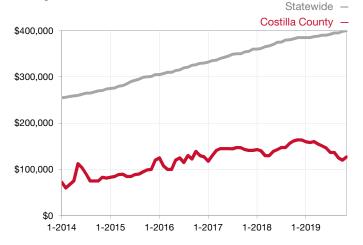
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year	
New Listings	1	0	- 100.0%	10	5	- 50.0%	
Sold Listings	0	0		0	6		
Median Sales Price*	\$0	\$0		\$0	\$140,000		
Average Sales Price*	\$0	\$0		\$0	\$162,500		
Percent of List Price Received*	0.0%	0.0%		0.0%	93.7%		
Days on Market Until Sale	0	0		0	185		
Inventory of Homes for Sale	8	0	- 100.0%				
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

