

# Local Market Update for October 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

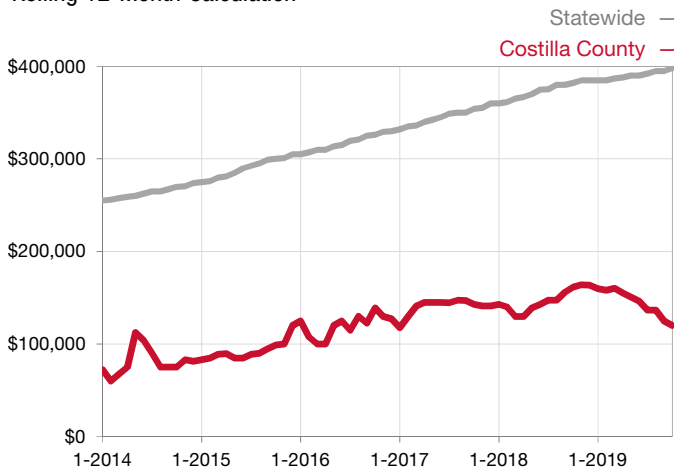
Single Family	October			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	12	5	- 58.3%	72	72	0.0%
Sold Listings	3	7	+ 133.3%	30	35	+ 16.7%
Median Sales Price*	\$163,000	<b>\$120,000</b>	- 26.4%	\$166,250	<b>\$120,000</b>	- 27.8%
Average Sales Price*	\$157,667	<b>\$178,200</b>	+ 13.0%	\$170,013	<b>\$146,361</b>	- 13.9%
Percent of List Price Received*	86.3%	<b>93.1%</b>	+ 7.9%	93.4%	<b>91.7%</b>	- 1.8%
Days on Market Until Sale	123	43	- 65.0%	126	150	+ 19.0%
Inventory of Homes for Sale	55	50	- 9.1%	--	--	--
Months Supply of Inventory	19.4	15.4	- 20.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	9	5	- 44.4%
Sold Listings	0	2	--	0	6	--
Median Sales Price*	\$0	<b>\$92,500</b>	--	\$0	<b>\$140,000</b>	--
Average Sales Price*	\$0	<b>\$92,500</b>	--	\$0	<b>\$162,500</b>	--
Percent of List Price Received*	0.0%	<b>94.8%</b>	--	0.0%	<b>93.7%</b>	--
Days on Market Until Sale	0	347	--	0	185	--
Inventory of Homes for Sale	7	1	- 85.7%	--	--	--
Months Supply of Inventory	7.0	0.8	- 88.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

