

Local Market Update for September 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

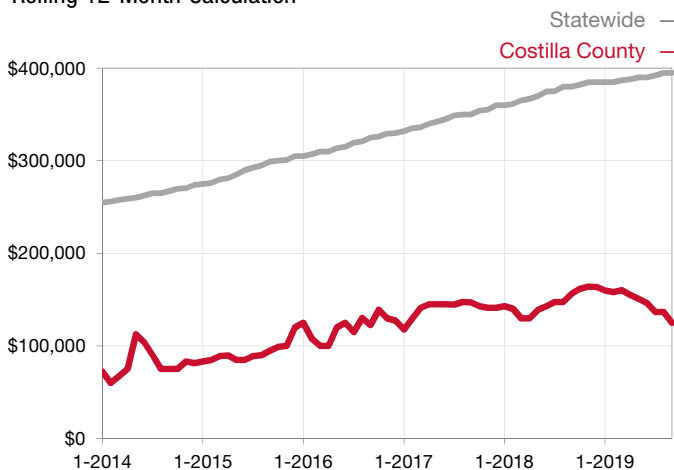
Single Family	September			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 09-2018	Thru 09-2019	Percent Change from Previous Year
Key Metrics						
New Listings	5	11	+ 120.0%	60	67	+ 11.7%
Sold Listings	3	4	+ 33.3%	27	28	+ 3.7%
Median Sales Price*	\$155,000	\$65,000	- 58.1%	\$169,500	\$115,500	- 31.9%
Average Sales Price*	\$160,667	\$105,250	- 34.5%	\$171,385	\$138,402	- 19.2%
Percent of List Price Received*	88.4%	90.0%	+ 1.8%	94.2%	91.4%	- 3.0%
Days on Market Until Sale	120	261	+ 117.5%	126	173	+ 37.3%
Inventory of Homes for Sale	49	51	+ 4.1%	--	--	--
Months Supply of Inventory	16.8	17.5	+ 4.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 09-2018	Thru 09-2019	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	8	5	- 37.5%
Sold Listings	0	1	--	0	4	--
Median Sales Price*	\$0	\$240,000	--	\$0	\$200,000	--
Average Sales Price*	\$0	\$240,000	--	\$0	\$197,500	--
Percent of List Price Received*	0.0%	82.9%	--	0.0%	93.1%	--
Days on Market Until Sale	0	123	--	0	104	--
Inventory of Homes for Sale	8	2	- 75.0%	--	--	--
Months Supply of Inventory	8.0	1.7	- 78.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

