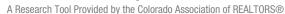
Local Market Update for December 2019





Not all agents are the same!



Custer County

Contact the Royal Gorge Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	December			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year	
New Listings	11	6	- 45.5%	233	268	+ 15.0%	
Sold Listings	8	8	0.0%	162	164	+ 1.2%	
Median Sales Price*	\$261,000	\$282,500	+ 8.2%	\$245,000	\$260,000	+ 6.1%	
Average Sales Price*	\$395,600	\$274,656	- 30.6%	\$291,284	\$280,914	- 3.6%	
Percent of List Price Received*	97.4%	96.9%	- 0.5%	94.6%	94.3%	- 0.3%	
Days on Market Until Sale	223	146	- 34.5%	167	145	- 13.2%	
Inventory of Homes for Sale	141	117	- 17.0%				
Months Supply of Inventory	10.4	8.6	- 17.3%				

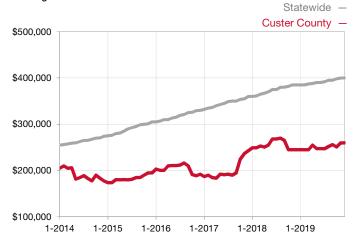
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year	
New Listings	0	0		2	2	0.0%	
Sold Listings	0	0		5	1	- 80.0%	
Median Sales Price*	\$0	\$0		\$88,000	\$225,200	+ 155.9%	
Average Sales Price*	\$0	\$0		\$99,900	\$225,200	+ 125.4%	
Percent of List Price Received*	0.0%	0.0%		94.9%	85.0%	- 10.4%	
Days on Market Until Sale	0	0		87	147	+ 69.0%	
Inventory of Homes for Sale	0	1					
Months Supply of Inventory	0.0	1.0					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

