

# Local Market Update for June 2019

A Research Tool Provided by the Colorado Association of REALTORS®

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## Custer County

Contact the Royal Gorge Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

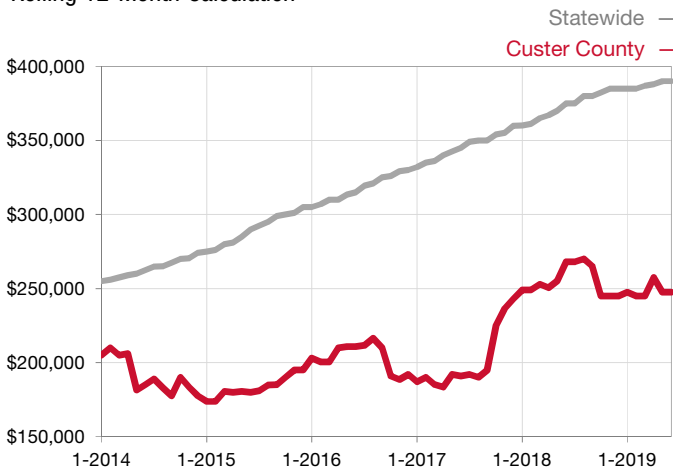
| Single Family                   | June      |           |                                   | Year to Date |              |                                   |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2018      | 2019      | Percent Change from Previous Year | Thru 06-2018 | Thru 06-2019 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |           |                                   |              |              |                                   |
| New Listings                    | 34        | 42        | + 23.5%                           | 128          | 149          | + 16.4%                           |
| Sold Listings                   | 10        | 12        | + 20.0%                           | 81           | 66           | - 18.5%                           |
| Median Sales Price*             | \$314,750 | \$269,750 | - 14.3%                           | \$235,000    | \$234,500    | - 0.2%                            |
| Average Sales Price*            | \$287,470 | \$317,004 | + 10.3%                           | \$284,112    | \$268,505    | - 5.5%                            |
| Percent of List Price Received* | 94.9%     | 96.3%     | + 1.5%                            | 94.2%        | 94.9%        | + 0.7%                            |
| Days on Market Until Sale       | 95        | 103       | + 8.4%                            | 162          | 150          | - 7.4%                            |
| Inventory of Homes for Sale     | 157       | 154       | - 1.9%                            | --           | --           | --                                |
| Months Supply of Inventory      | 10.5      | 12.7      | + 21.0%                           | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                 | June |      |                                   | Year to Date |              |                                   |
|---------------------------------|------|------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2018 | 2019 | Percent Change from Previous Year | Thru 06-2018 | Thru 06-2019 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |      |      |                                   |              |              |                                   |
| New Listings                    | 0    | 0    | --                                | 1            | 1            | 0.0%                              |
| Sold Listings                   | 0    | 0    | --                                | 2            | 0            | - 100.0%                          |
| Median Sales Price*             | \$0  | \$0  | --                                | \$116,500    | \$0          | - 100.0%                          |
| Average Sales Price*            | \$0  | \$0  | --                                | \$116,500    | \$0          | - 100.0%                          |
| Percent of List Price Received* | 0.0% | 0.0% | --                                | 95.1%        | 0.0%         | - 100.0%                          |
| Days on Market Until Sale       | 0    | 0    | --                                | 14           | 0            | - 100.0%                          |
| Inventory of Homes for Sale     | 0    | 1    | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0  | 0.7  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

