## **Local Market Update for March 2019**

A Research Tool Provided by the Colorado Association of REALTORS®





## **Custer County**

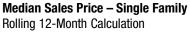
Contact the Royal Gorge Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

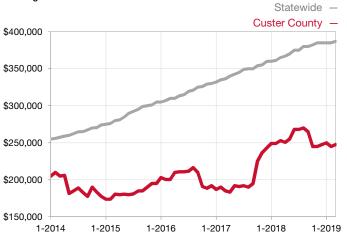
Single Family	March			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
New Listings	15	14	- 6.7%	50	47	- 6.0%
Sold Listings	13	12	- 7.7%	37	25	- 32.4%
Median Sales Price*	\$165,000	\$247,500	+ 50.0%	\$240,000	\$235,000	- 2.1%
Average Sales Price*	\$285,062	\$269,208	- 5.6%	\$291,600	\$273,632	- 6.2%
Percent of List Price Received*	89.0%	93.5%	+ 5.1%	93.3%	93.4%	+ 0.1%
Days on Market Until Sale	217	250	+ 15.2%	192	181	- 5.7%
Inventory of Homes for Sale	132	116	- 12.1%			
Months Supply of Inventory	8.3	9.4	+ 13.3%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
New Listings	0	0		0	1	
Sold Listings	1	0	- 100.0%	2	0	- 100.0%
Median Sales Price*	\$158,000	\$0	- 100.0%	\$116,500	\$0	- 100.0%
Average Sales Price*	\$158,000	\$0	- 100.0%	\$116,500	\$0	- 100.0%
Percent of List Price Received*	94.6%	0.0%	- 100.0%	95.1%	0.0%	- 100.0%
Days on Market Until Sale	0	0		14	0	- 100.0%
Inventory of Homes for Sale	4	1	- 75.0%			
Months Supply of Inventory	4.0	0.7	- 82.5%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.





## Median Sales Price - Townhouse-Condo

