Local Market Update for July 2017



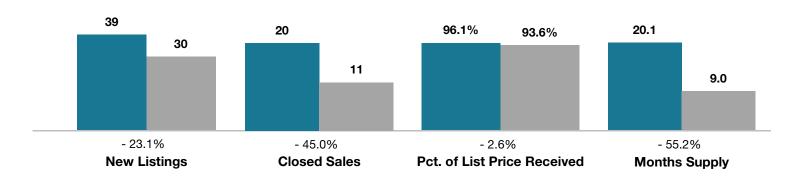


Freemont/Custer County

| | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|-------------|--------------------------------------|
| Key Metrics | 2016 | 2017 | Percent Change from Previous Year | Thru 7-2016 | Thru 7-2017 | Percent Change from Previous Year |
| New Listings | 39 | 30 | - 23.1% | 207 | 181 | - 12.6% |
| Closed Sales | 20 | 11 | - 45.0% | 117 | 126 | + 7.7% |
| Median Sales Price* | \$232,700 | \$314,900 | + 35.3% | \$232,700 | \$222,000 | - 4.6% |
| Average Sales Price* | \$268,845 | \$360,582 | + 34.1% | \$242,108 | \$250,216 | + 3.3% |
| Percent of List Price Received* | 96.1% | 93.6% | - 2.6% | 95.7% | 94.7% | - 1.0% |
| Days on Market Until Sale | 135 | 118 | - 12.6% | 215 | 199 | - 7.4% |
| Inventory of Homes for Sale | 372 | 177 | - 52.4% | | | |
| Months Supply of Inventory | 20.1 | 9.0 | - 55.2% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

July 2016 **2**017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Freemont/Custer County -

