Local Market Update for February 2018



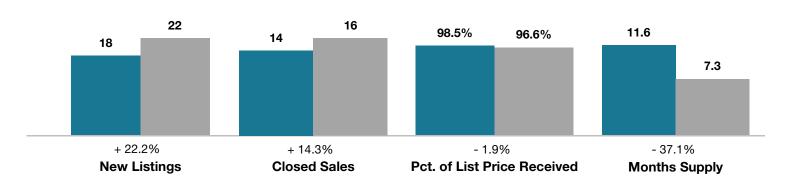


Freemont/Custer County

	February			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 2-2017	Thru 2-2018	Percent Change from Previous Year
New Listings	18	22	+ 22.2%	33	44	+ 33.3%
Closed Sales	14	16	+ 14.3%	32	27	- 15.6%
Median Sales Price*	\$210,000	\$225,000	+ 7.1%	\$221,000	\$270,000	+ 22.2%
Average Sales Price*	\$285,643	\$273,681	- 4.2%	\$264,969	\$313,144	+ 18.2%
Percent of List Price Received*	98.5%	96.6%	- 1.9%	94.7%	96.6%	+ 2.0%
Days on Market Until Sale	191	125	- 34.6%	222	119	- 46.4%
Inventory of Homes for Sale	229	124	- 45.9%			
Months Supply of Inventory	11.6	7.3	- 37.1%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

February ■2017 ■2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Freemont/Custer County -

