

# Local Market Update for December 2017

A Research Tool Provided by the Colorado Association of REALTORS®



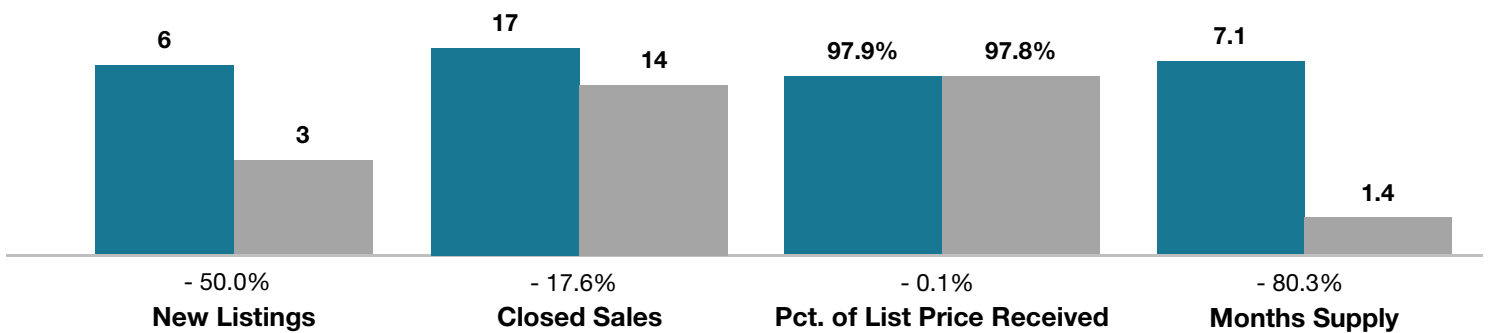
## Lake County

Key Metrics	December			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	6	3	- 50.0%	352	187	- 46.9%
Closed Sales	17	14	- 17.6%	299	165	- 44.8%
Median Sales Price*	\$207,000	<b>\$245,750</b>	+ 18.7%	\$195,000	<b>\$247,000</b>	+ 26.7%
Average Sales Price*	\$225,297	<b>\$223,086</b>	- 1.0%	\$223,543	<b>\$256,099</b>	+ 14.6%
Percent of List Price Received*	97.9%	<b>97.8%</b>	- 0.1%	97.5%	<b>96.8%</b>	- 0.7%
Days on Market Until Sale	48	<b>50</b>	+ 4.2%	72	<b>48</b>	- 33.3%
Inventory of Homes for Sale	177	<b>19</b>	- 89.3%	--	--	--
Months Supply of Inventory	7.1	<b>1.4</b>	- 80.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### December

■ 2016 ■ 2017



### Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —  
Lake County —

