

Local Market Update for June 2017

A Research Tool Provided by the Colorado Association of REALTORS®



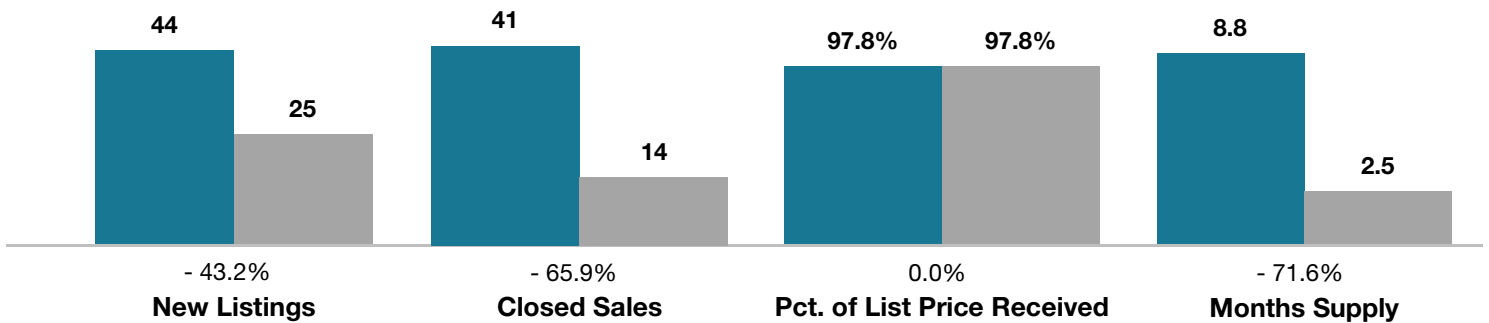
Lake County

Key Metrics	June			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 6-2016	Thru 6-2017	Percent Change from Previous Year
New Listings	44	25	- 43.2%	195	100	- 48.7%
Closed Sales	41	14	- 65.9%	125	65	- 48.0%
Median Sales Price*	\$170,000	\$259,275	+ 52.5%	\$175,000	\$253,550	+ 44.9%
Average Sales Price*	\$197,298	\$280,528	+ 42.2%	\$193,472	\$249,914	+ 29.2%
Percent of List Price Received*	97.8%	97.8%	0.0%	97.3%	96.5%	- 0.8%
Days on Market Until Sale	49	28	- 42.9%	98	66	- 32.7%
Inventory of Homes for Sale	190	49	- 74.2%	--	--	--
Months Supply of Inventory	8.8	2.5	- 71.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Lake County —

