

Local Market Update for September 2017



A Research Tool Provided by the Colorado Association of REALTORS®

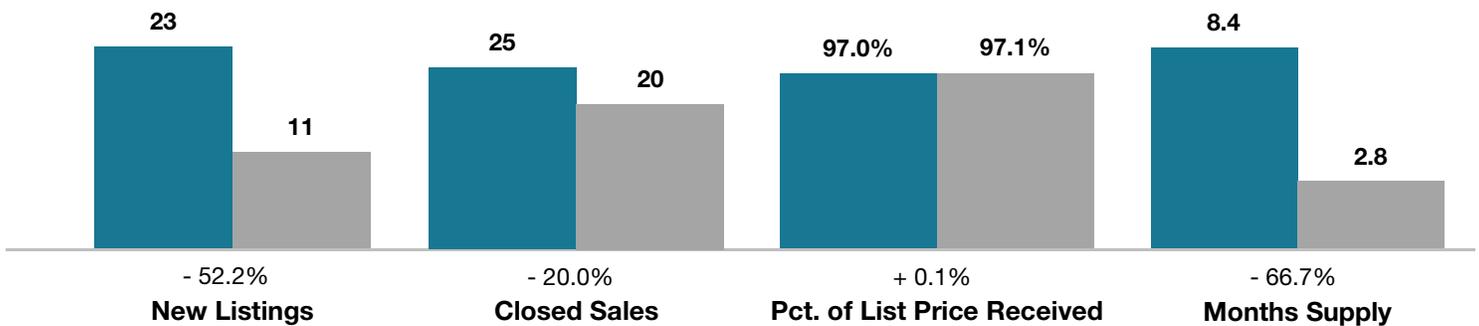
Lake County

Key Metrics	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 9-2016	Thru 9-2017	Percent Change from Previous Year
New Listings	23	11	- 52.2%	315	164	- 47.9%
Closed Sales	25	20	- 20.0%	221	113	- 48.9%
Median Sales Price*	\$208,000	\$242,500	+ 16.6%	\$191,750	\$250,000	+ 30.4%
Average Sales Price*	\$232,896	\$270,175	+ 16.0%	\$217,540	\$256,497	+ 17.9%
Percent of List Price Received*	97.0%	97.1%	+ 0.1%	97.4%	96.8%	- 0.6%
Days on Market Until Sale	45	30	- 33.3%	81	50	- 38.3%
Inventory of Homes for Sale	204	45	- 77.9%	--	--	--
Months Supply of Inventory	8.4	2.8	- 66.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Lake County —

