

# Local Market Update for June 2018

A Research Tool Provided by the Colorado Association of REALTORS®

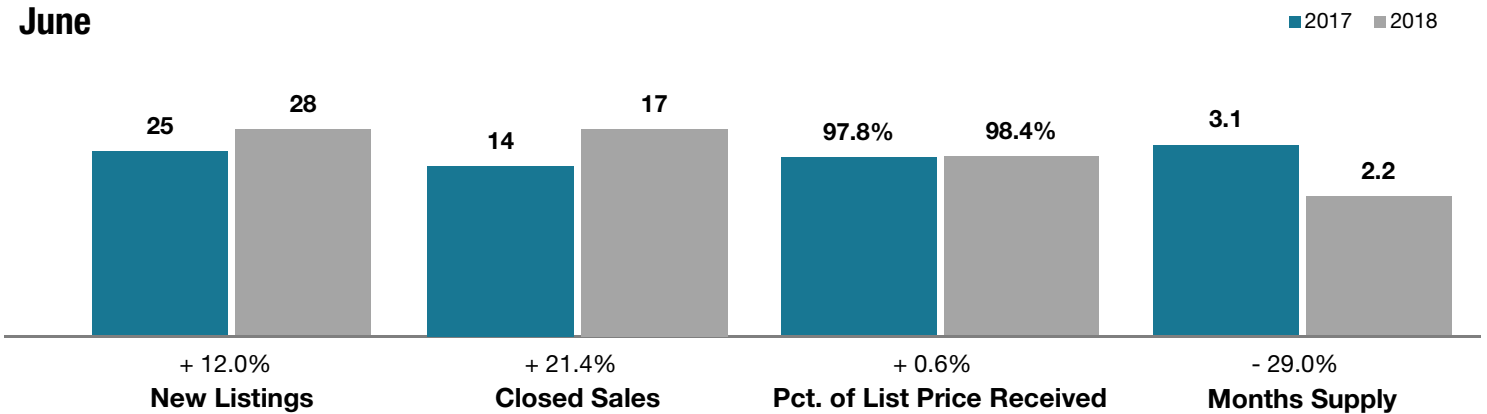


## Lake County

Key Metrics	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 6-2017	Thru 6-2018	Percent Change from Previous Year
New Listings	25	28	+ 12.0%	100	88	- 12.0%
Closed Sales	14	17	+ 21.4%	65	60	- 7.7%
Median Sales Price*	\$259,275	<b>\$265,000</b>	+ 2.2%	\$253,550	<b>\$288,500</b>	+ 13.8%
Average Sales Price*	\$280,528	<b>\$301,947</b>	+ 7.6%	\$249,914	<b>\$302,169</b>	+ 20.9%
Percent of List Price Received*	97.8%	<b>98.4%</b>	+ 0.6%	96.5%	<b>96.9%</b>	+ 0.4%
Days on Market Until Sale	28	12	- 57.1%	66	65	- 1.5%
Inventory of Homes for Sale	61	30	- 50.8%	--	--	--
Months Supply of Inventory	3.1	2.2	- 29.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

