

# Local Market Update for March 2018



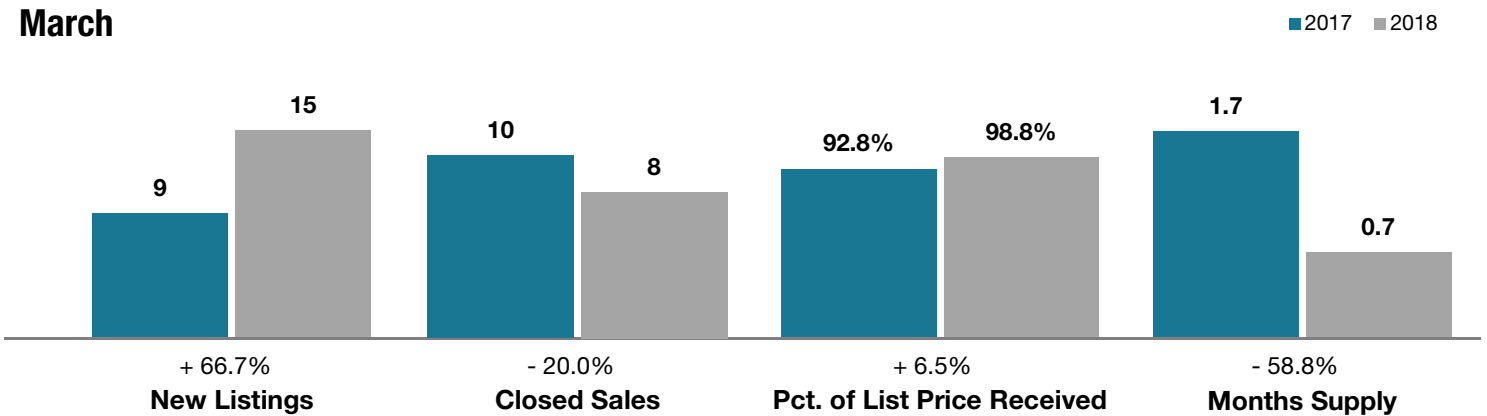
A Research Tool Provided by the Colorado Association of REALTORS®

## Lake County

Key Metrics	March			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 3-2017	Thru 3-2018	Percent Change from Previous Year
New Listings	9	15	+ 66.7%	29	26	- 10.3%
Closed Sales	10	8	- 20.0%	32	18	- 43.8%
Median Sales Price*	\$190,000	<b>\$301,500</b>	+ 58.7%	\$255,000	<b>\$302,500</b>	+ 18.6%
Average Sales Price*	\$239,490	<b>\$343,750</b>	+ 43.5%	\$234,369	<b>\$316,550</b>	+ 35.1%
Percent of List Price Received*	92.8%	<b>98.8%</b>	+ 6.5%	94.8%	<b>97.2%</b>	+ 2.5%
Days on Market Until Sale	109	<b>59</b>	- 45.9%	80	<b>74</b>	- 7.5%
Inventory of Homes for Sale	42	<b>9</b>	- 78.6%	--	--	--
Months Supply of Inventory	1.7	<b>0.7</b>	- 58.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

