

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®



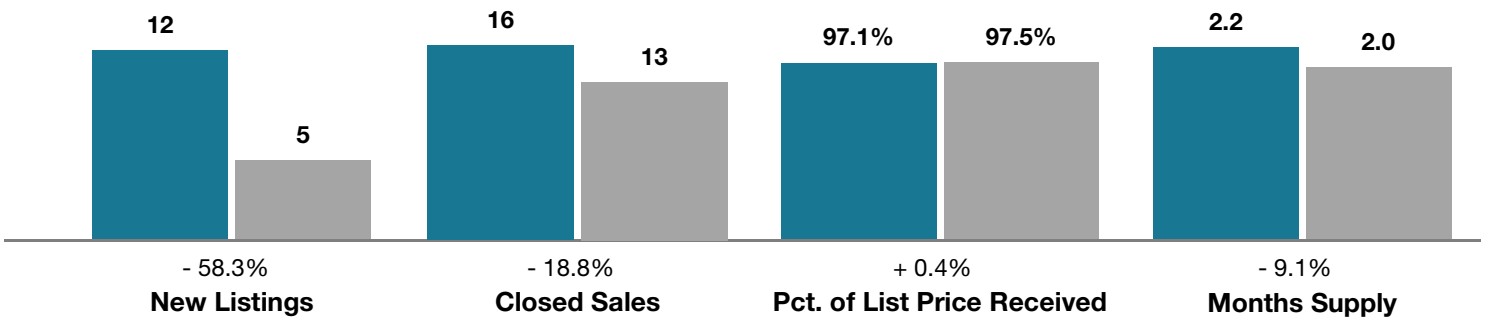
Lake County

Key Metrics	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
New Listings	12	5	- 58.3%	184	170	- 7.6%
Closed Sales	16	13	- 18.8%	152	138	- 9.2%
Median Sales Price*	\$246,200	\$312,000	+ 26.7%	\$246,500	\$286,500	+ 16.2%
Average Sales Price*	\$287,891	\$332,538	+ 15.5%	\$258,468	\$294,576	+ 14.0%
Percent of List Price Received*	97.1%	97.5%	+ 0.4%	96.7%	97.3%	+ 0.6%
Days on Market Until Sale	49	44	- 10.2%	47	45	- 4.3%
Inventory of Homes for Sale	31	25	- 19.4%	--	--	--
Months Supply of Inventory	2.2	2.0	- 9.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Lake County —

