

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®



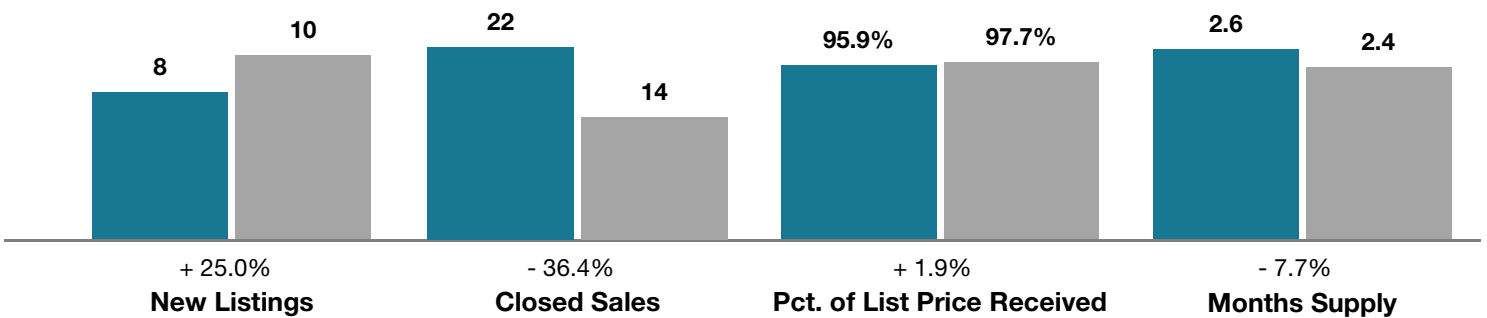
Lake County

Key Metrics	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	8	10	+ 25.0%	172	165	- 4.1%
Closed Sales	22	14	- 36.4%	136	122	- 10.3%
Median Sales Price*	\$237,170	\$293,500	+ 23.8%	\$246,500	\$282,500	+ 14.6%
Average Sales Price*	\$251,938	\$315,179	+ 25.1%	\$255,006	\$289,513	+ 13.5%
Percent of List Price Received*	95.9%	97.7%	+ 1.9%	96.6%	97.2%	+ 0.6%
Days on Market Until Sale	34	23	- 32.4%	47	45	- 4.3%
Inventory of Homes for Sale	40	30	- 25.0%	--	--	--
Months Supply of Inventory	2.6	2.4	- 7.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Lake County —

