

# Local Market Update for September 2018



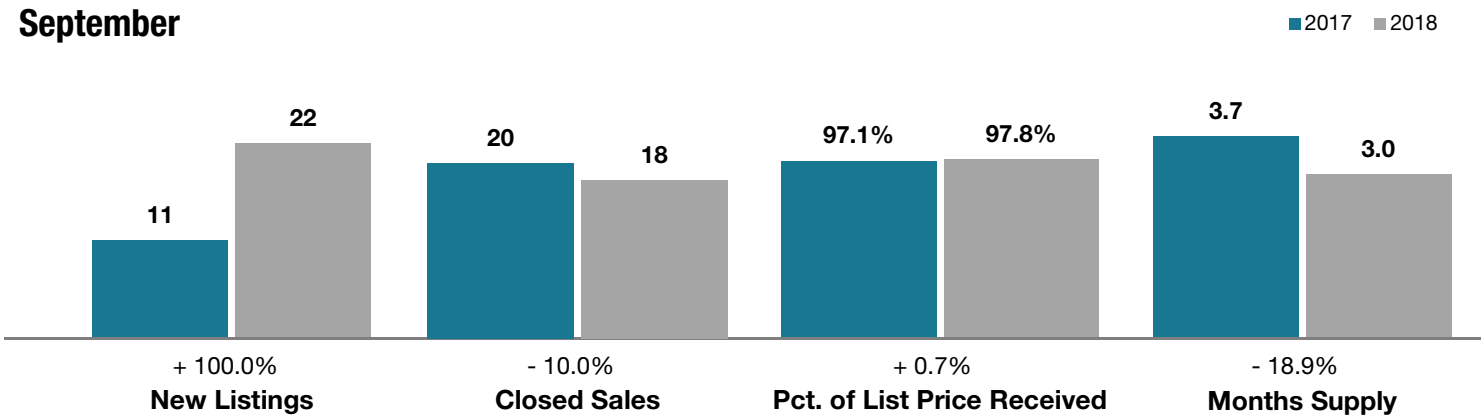
A Research Tool Provided by the Colorado Association of REALTORS®

## Lake County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 9-2017	Thru 9-2018	Percent Change from Previous Year
New Listings	11	<b>22</b>	+ 100.0%	164	<b>155</b>	- 5.5%
Closed Sales	20	<b>18</b>	- 10.0%	114	<b>108</b>	- 5.3%
Median Sales Price*	\$242,500	<b>\$247,000</b>	+ 1.9%	\$248,500	<b>\$278,500</b>	+ 12.1%
Average Sales Price*	\$270,175	<b>\$272,533</b>	+ 0.9%	\$255,598	<b>\$286,186</b>	+ 12.0%
Percent of List Price Received*	97.1%	<b>97.8%</b>	+ 0.7%	96.8%	<b>97.1%</b>	+ 0.3%
Days on Market Until Sale	30	<b>29</b>	- 3.3%	50	<b>48</b>	- 4.0%
Inventory of Homes for Sale	59	<b>40</b>	- 32.2%	--	--	--
Months Supply of Inventory	3.7	<b>3.0</b>	- 18.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

