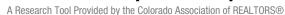
## **Local Market Update for April 2019**





Not all agents are the same!

## **Lake County**

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	April			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 04-2018	Thru 04-2019	Percent Change from Previous Year	
New Listings	15	12	- 20.0%	42	21	- 50.0%	
Sold Listings	12	6	- 50.0%	29	23	- 20.7%	
Median Sales Price*	\$281,000	\$351,300	+ 25.0%	\$290,000	\$315,000	+ 8.6%	
Average Sales Price*	\$292,067	\$366,100	+ 25.3%	\$310,438	\$306,135	- 1.4%	
Percent of List Price Received*	94.7%	96.4%	+ 1.8%	96.5%	96.7%	+ 0.2%	
Days on Market Until Sale	75	72	- 4.0%	68	50	- 26.5%	
Inventory of Homes for Sale	28	17	- 39.3%				
Months Supply of Inventory	2.1	1.5	- 28.6%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 04-2018	Thru 04-2019	Percent Change from Previous Year	
New Listings	2	0	- 100.0%	3	1	- 66.7%	
Sold Listings	2	0	- 100.0%	4	1	- 75.0%	
Median Sales Price*	\$167,000	\$0	- 100.0%	\$200,000	\$145,500	- 27.3%	
Average Sales Price*	\$167,000	\$0	- 100.0%	\$183,500	\$145,500	- 20.7%	
Percent of List Price Received*	96.1%	0.0%	- 100.0%	92.5%	97.1%	+ 5.0%	
Days on Market Until Sale	3	0	- 100.0%	121	148	+ 22.3%	
Inventory of Homes for Sale	1	0	- 100.0%				
Months Supply of Inventory	0.6	0.0	- 100.0%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

