

Local Market Update for March 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Lake County

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	March			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
Key Metrics						
New Listings	14	1	- 92.9%	27	9	- 66.7%
Sold Listings	8	5	- 37.5%	17	17	0.0%
Median Sales Price*	\$301,500	\$301,000	- 0.2%	\$315,000	\$301,000	- 4.4%
Average Sales Price*	\$343,750	\$293,600	- 14.6%	\$323,406	\$284,971	- 11.9%
Percent of List Price Received*	98.8%	97.8%	- 1.0%	97.7%	96.9%	- 0.8%
Days on Market Until Sale	59	73	+ 23.7%	63	43	- 31.7%
Inventory of Homes for Sale	23	10	- 56.5%	--	--	--
Months Supply of Inventory	1.8	0.8	- 55.6%	--	--	--

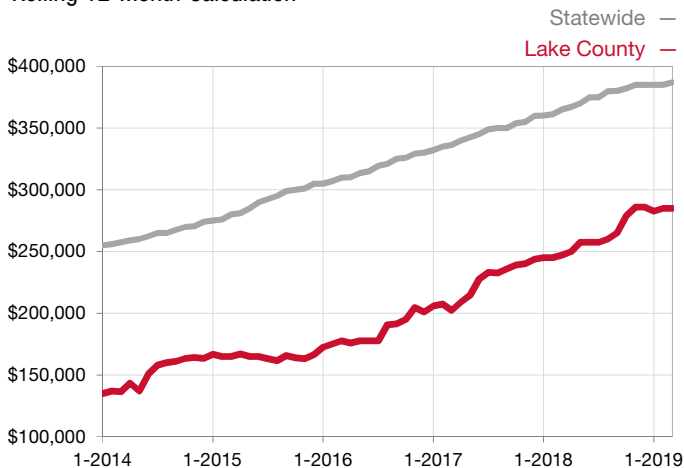
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
Key Metrics						
New Listings	1	1	0.0%	1	1	0.0%
Sold Listings	0	1	--	2	1	- 50.0%
Median Sales Price*	\$0	\$145,500	--	\$200,000	\$145,500	- 27.3%
Average Sales Price*	\$0	\$145,500	--	\$200,000	\$145,500	- 27.3%
Percent of List Price Received*	0.0%	97.1%	--	88.9%	97.1%	+ 9.2%
Days on Market Until Sale	0	148	--	240	148	- 38.3%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.7	0.7	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

