Local Market Update for August 2017



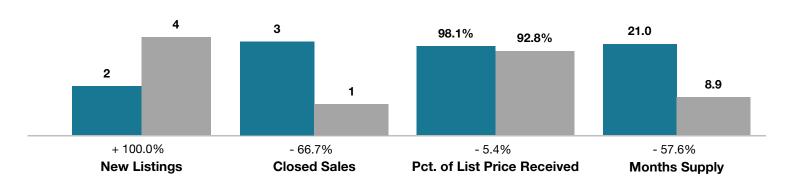


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	August			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 8-2016	Thru 8-2017	Percent Change from Previous Year
New Listings	2	4	+ 100.0%	27	41	+ 51.9%
Closed Sales	3	1	- 66.7%	10	20	+ 100.0%
Median Sales Price*	\$338,000	\$45,000	- 86.7%	\$346,000	\$388,500	+ 12.3%
Average Sales Price*	\$291,333	\$45,000	- 84.6%	\$379,400	\$353,180	- 6.9%
Percent of List Price Received*	98.1%	92.8%	- 5.4%	95.2%	94.7%	- 0.5%
Days on Market Until Sale	45	172	+ 282.2%	123	103	- 16.3%
Inventory of Homes for Sale	44	25	- 43.2%			
Months Supply of Inventory	21.0	8.9	- 57.6%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

August ■2016 ■2017



Historical Median Sales Price Rolling 12-Month Calculation



