## **Local Market Update for July 2017**



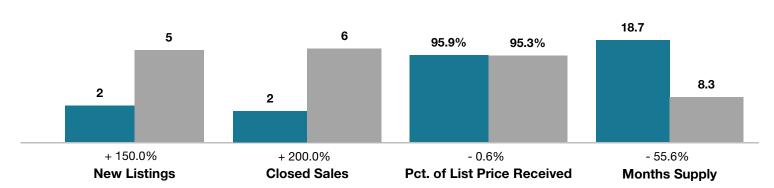


## **Nathrop**

	July			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 7-2016	Thru 7-2017	Percent Change from Previous Year
New Listings	2	5	+ 150.0%	25	37	+ 48.0%
Closed Sales	2	6	+ 200.0%	7	19	+ 171.4%
Median Sales Price*	\$547,500	\$332,500	- 39.3%	\$395,000	\$392,000	- 0.8%
Average Sales Price*	\$547,500	\$339,783	- 37.9%	\$417,143	\$369,400	- 11.4%
Percent of List Price Received*	95.9%	95.3%	- 0.6%	93.9%	94.8%	+ 1.0%
Days on Market Until Sale	311	32	- 89.7%	156	100	- 35.9%
Inventory of Homes for Sale	43	25	- 41.9%			
Months Supply of Inventory	18.7	8.3	- 55.6%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**July** ■2016 ■2017



## Historical Median Sales Price Rolling 12-Month Calculation



