Local Market Update for October 2017



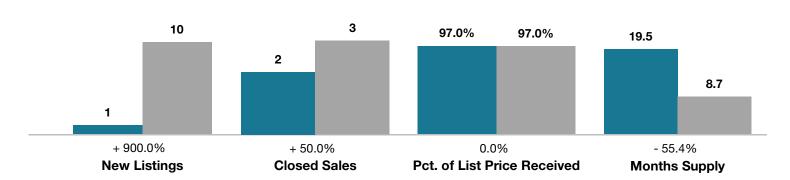


Nathrop

	October			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
New Listings	1	10	+ 900.0%	30	58	+ 93.3%
Closed Sales	2	3	+ 50.0%	14	27	+ 92.9%
Median Sales Price*	\$358,000	\$273,850	- 23.5%	\$374,500	\$385,000	+ 2.8%
Average Sales Price*	\$358,000	\$267,950	- 25.2%	\$391,250	\$333,146	- 14.9%
Percent of List Price Received*	97.0%	97.0%	0.0%	95.7%	95.2%	- 0.5%
Days on Market Until Sale	62	18	- 71.0%	108	83	- 23.1%
Inventory of Homes for Sale	39	27	- 30.8%			
Months Supply of Inventory	19.5	8.7	- 55.4%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

October ■2016 ■2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS — Nathrop —

