Local Market Update for September 2017



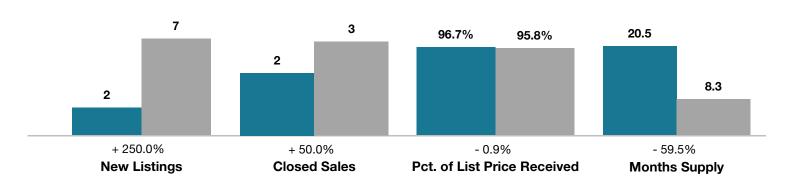


Nathrop

	September			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 9-2016	Thru 9-2017	Percent Change from Previous Year
New Listings	2	7	+ 250.0%	29	48	+ 65.5%
Closed Sales	2	3	+ 50.0%	12	24	+ 100.0%
Median Sales Price*	\$483,750	\$200,000	- 58.7%	\$374,500	\$388,500	+ 3.7%
Average Sales Price*	\$483,750	\$214,167	- 55.7%	\$396,792	\$341,296	- 14.0%
Percent of List Price Received*	96.7%	95.8%	- 0.9%	95.4%	94.9%	- 0.5%
Days on Market Until Sale	79	39	- 50.6%	115	91	- 20.9%
Inventory of Homes for Sale	43	25	- 41.9%			
Months Supply of Inventory	20.5	8.3	- 59.5%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September
2016 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS — Nathrop —

