

Local Market Update for November 2018



A Research Tool Provided by the Colorado Association of REALTORS®

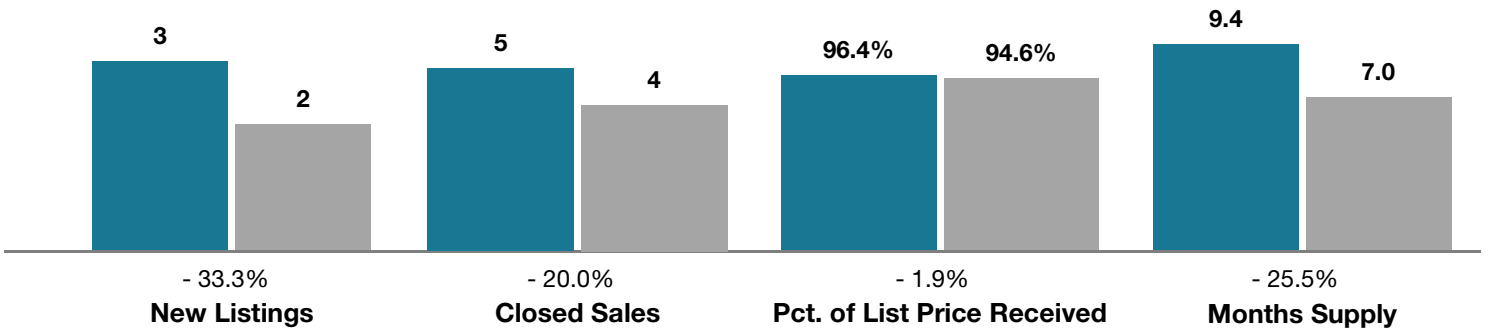
Nathrop

Key Metrics	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
New Listings	3	2	- 33.3%	61	48	- 21.3%
Closed Sales	5	4	- 20.0%	32	34	+ 6.3%
Median Sales Price*	\$400,000	\$423,750	+ 5.9%	\$388,500	\$391,750	+ 0.8%
Average Sales Price*	\$291,360	\$348,000	+ 19.4%	\$326,617	\$364,744	+ 11.7%
Percent of List Price Received*	96.4%	94.6%	- 1.9%	95.4%	95.8%	+ 0.4%
Days on Market Until Sale	65	133	+ 104.6%	80	115	+ 43.8%
Inventory of Homes for Sale	30	23	- 23.3%	--	--	--
Months Supply of Inventory	9.4	7.0	- 25.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Nathrop —

