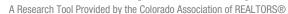
Local Market Update for July 2019





Not all agents are the same!

Rio Grande County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	July			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 07-2018	Thru 07-2019	Percent Change from Previous Year
New Listings	16	29	+ 81.3%	151	154	+ 2.0%
Sold Listings	14	16	+ 14.3%	100	70	- 30.0%
Median Sales Price*	\$123,000	\$199,750	+ 62.4%	\$167,500	\$185,000	+ 10.4%
Average Sales Price*	\$183,350	\$185,581	+ 1.2%	\$199,296	\$200,963	+ 0.8%
Percent of List Price Received*	94.5%	97.1%	+ 2.8%	94.1%	95.2%	+ 1.2%
Days on Market Until Sale	152	134	- 11.8%	177	158	- 10.7%
Inventory of Homes for Sale	125	131	+ 4.8%			
Months Supply of Inventory	8.7	12.6	+ 44.8%			

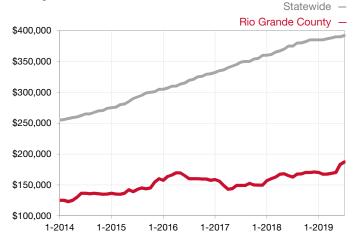
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 07-2018	Thru 07-2019	Percent Change from Previous Year	
New Listings	2	1	- 50.0%	3	5	+ 66.7%	
Sold Listings	0	0		1	0	- 100.0%	
Median Sales Price*	\$0	\$0		\$163,500	\$0	- 100.0%	
Average Sales Price*	\$0	\$0		\$163,500	\$0	- 100.0%	
Percent of List Price Received*	0.0%	0.0%		91.1%	0.0%	- 100.0%	
Days on Market Until Sale	0	0		305	0	- 100.0%	
Inventory of Homes for Sale	3	7	+ 133.3%				
Months Supply of Inventory	3.0	7.0	+ 133.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

