Local Market Update for August 2017





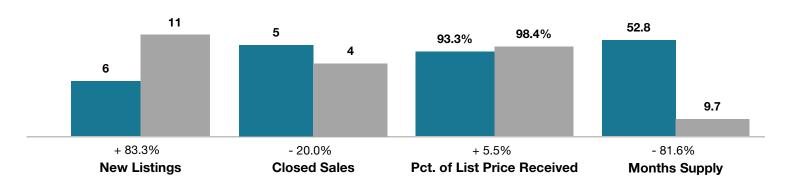
Saguache County

	August			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 8-2016	Thru 8-2017	Percent Change from Previous Year
New Listings	6	11	+ 83.3%	96	77	- 19.8%
Closed Sales	5	4	- 20.0%	60	45	- 25.0%
Median Sales Price*	\$185,000	\$254,500	+ 37.6%	\$152,500	\$173,000	+ 13.4%
Average Sales Price*	\$157,800	\$225,625	+ 43.0%	\$152,076	\$178,678	+ 17.5%
Percent of List Price Received*	93.3%	98.4%	+ 5.5%	93.2%	94.8%	+ 1.7%
Days on Market Until Sale	161	158	- 1.9%	220	213	- 3.2%
Inventory of Homes for Sale	383	55	- 85.6%			
Months Supply of Inventory	52.8	9.7	- 81.6%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

August

2016 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Saguache County -

