

# Local Market Update for December 2017

A Research Tool Provided by the Colorado Association of REALTORS®



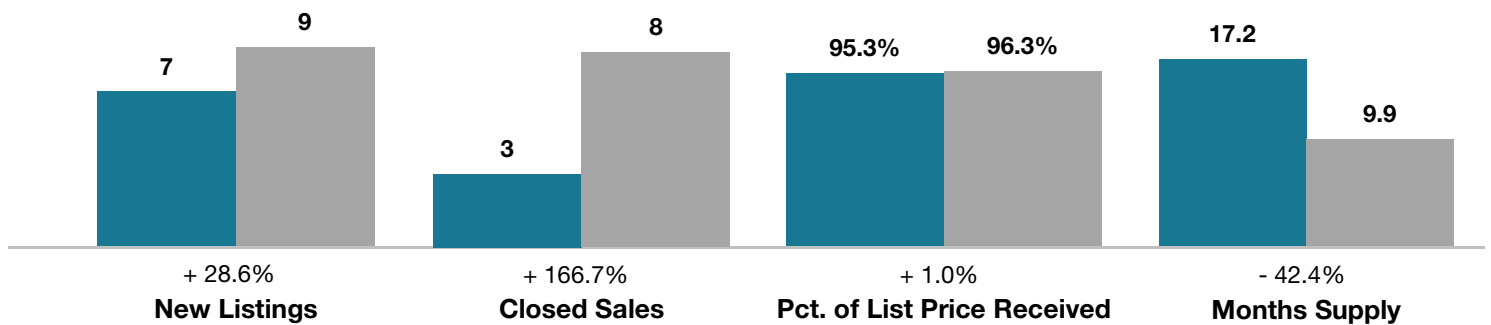
## Saguache County

Key Metrics	December			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	7	9	+ 28.6%	114	120	+ 5.3%
Closed Sales	3	8	+ 166.7%	83	74	- 10.8%
Median Sales Price*	\$159,670	<b>\$182,000</b>	+ 14.0%	\$155,900	<b>\$171,000</b>	+ 9.7%
Average Sales Price*	\$164,557	<b>\$203,250</b>	+ 23.5%	\$162,615	<b>\$182,422</b>	+ 12.2%
Percent of List Price Received*	95.3%	<b>96.3%</b>	+ 1.0%	93.3%	<b>95.4%</b>	+ 2.3%
Days on Market Until Sale	234	<b>61</b>	- 73.9%	217	<b>166</b>	- 23.5%
Inventory of Homes for Sale	119	<b>61</b>	- 48.7%	--	--	--
Months Supply of Inventory	17.2	<b>9.9</b>	- 42.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### December

■ 2016 ■ 2017



### Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —  
Saguache County —

