## **Local Market Update for July 2017**





## **Saguache County**

	July			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 7-2016	Thru 7-2017	Percent Change from Previous Year
New Listings	18	18	0.0%	90	66	- 26.7%
Closed Sales	6	7	+ 16.7%	55	41	- 25.5%
Median Sales Price*	\$140,000	\$185,000	+ 32.1%	\$150,000	\$166,000	+ 10.7%
Average Sales Price*	\$174,875	\$185,286	+ 6.0%	\$151,556	\$174,098	+ 14.9%
Percent of List Price Received*	92.9%	94.0%	+ 1.2%	93.2%	94.5%	+ 1.4%
Days on Market Until Sale	233	88	- 62.2%	226	218	- 3.5%
Inventory of Homes for Sale	388	67	- 82.7%			
Months Supply of Inventory	51.7	11.7	- 77.4%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**July** ■2016 ■2017



## Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Saguache County -

