

Local Market Update for October 2017

A Research Tool Provided by the Colorado Association of REALTORS®



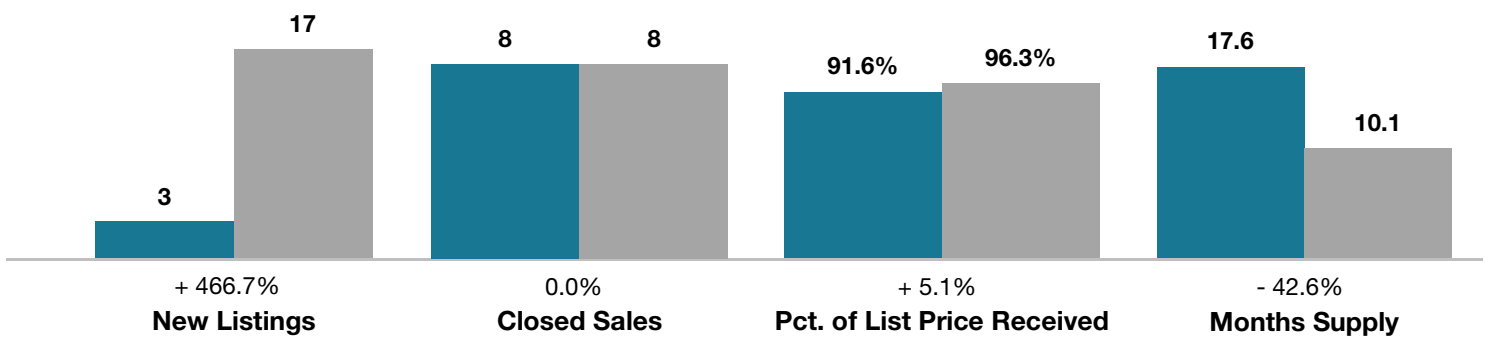
Saguache County

Key Metrics	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
New Listings	3	17	+ 466.7%	105	104	- 1.0%
Closed Sales	8	8	0.0%	74	61	- 17.6%
Median Sales Price*	\$165,000	\$184,600	+ 11.9%	\$155,450	\$168,000	+ 8.1%
Average Sales Price*	\$194,875	\$166,900	- 14.4%	\$159,789	\$178,192	+ 11.5%
Percent of List Price Received*	91.6%	96.3%	+ 5.1%	93.1%	95.3%	+ 2.4%
Days on Market Until Sale	172	98	- 43.0%	219	188	- 14.2%
Inventory of Homes for Sale	123	59	- 52.0%	--	--	--
Months Supply of Inventory	17.6	10.1	- 42.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Saguache County —

