

Local Market Update for April 2018

A Research Tool Provided by the Colorado Association of REALTORS®



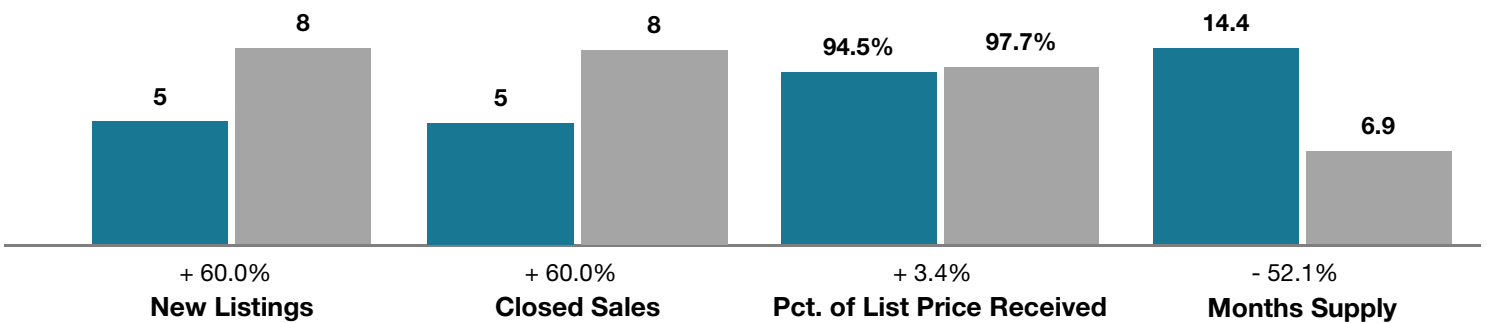
Saguache County

Key Metrics	April			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 4-2017	Thru 4-2018	Percent Change from Previous Year
New Listings	5	8	+ 60.0%	29	27	- 6.9%
Closed Sales	5	8	+ 60.0%	15	23	+ 53.3%
Median Sales Price*	\$196,000	\$249,500	+ 27.3%	\$146,500	\$215,000	+ 46.8%
Average Sales Price*	\$159,900	\$218,853	+ 36.9%	\$148,333	\$190,138	+ 28.2%
Percent of List Price Received*	94.5%	97.7%	+ 3.4%	94.4%	95.0%	+ 0.6%
Days on Market Until Sale	319	71	- 77.7%	218	92	- 57.8%
Inventory of Homes for Sale	72	47	- 34.7%	--	--	--
Months Supply of Inventory	14.4	6.9	- 52.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Saguache County —

