

Local Market Update for August 2018

A Research Tool Provided by the Colorado Association of REALTORS®



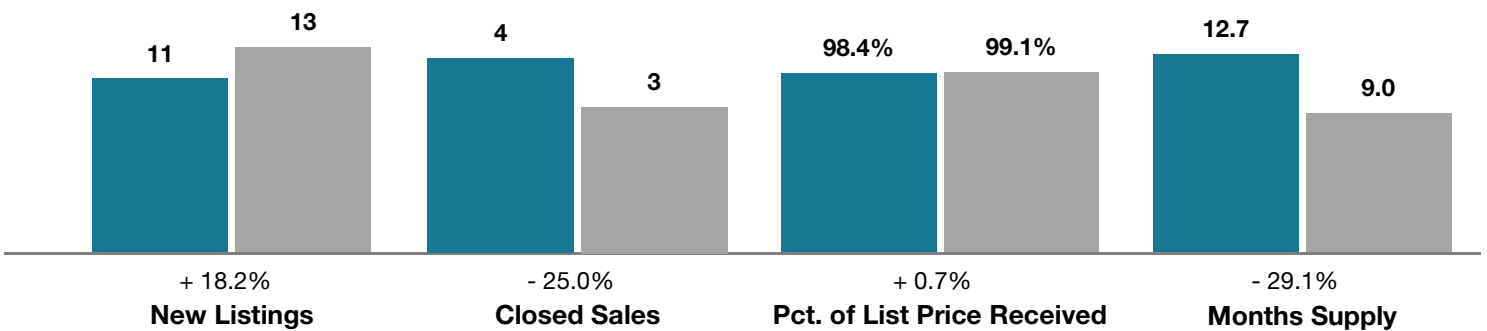
Saguache County

Key Metrics	August			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 8-2017	Thru 8-2018	Percent Change from Previous Year
New Listings	11	13	+ 18.2%	77	72	- 6.5%
Closed Sales	4	3	- 25.0%	45	50	+ 11.1%
Median Sales Price*	\$254,500	\$242,000	- 4.9%	\$173,000	\$226,000	+ 30.6%
Average Sales Price*	\$225,625	\$268,967	+ 19.2%	\$178,678	\$202,363	+ 13.3%
Percent of List Price Received*	98.4%	99.1%	+ 0.7%	94.8%	95.5%	+ 0.7%
Days on Market Until Sale	158	12	- 92.4%	213	108	- 49.3%
Inventory of Homes for Sale	72	59	- 18.1%	--	--	--
Months Supply of Inventory	12.7	9.0	- 29.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

August

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Saguache County —

