

Local Market Update for December 2018

A Research Tool Provided by the Colorado Association of REALTORS®



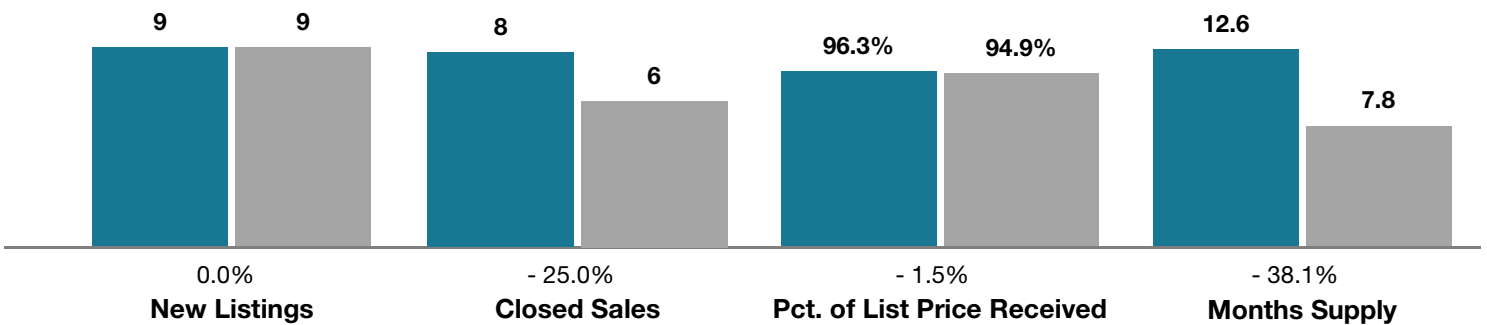
Saguache County

Key Metrics	December			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
New Listings	9	9	0.0%	120	111	- 7.5%
Closed Sales	8	6	- 25.0%	74	74	0.0%
Median Sales Price*	\$182,000	\$264,750	+ 45.5%	\$171,000	\$228,500	+ 33.6%
Average Sales Price*	\$203,250	\$344,500	+ 69.5%	\$182,422	\$219,016	+ 20.1%
Percent of List Price Received*	96.3%	94.9%	- 1.5%	95.4%	95.7%	+ 0.3%
Days on Market Until Sale	61	194	+ 218.0%	166	124	- 25.3%
Inventory of Homes for Sale	78	48	- 38.5%	--	--	--
Months Supply of Inventory	12.6	7.8	- 38.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Saguache County —

