Local Market Update for January 2017



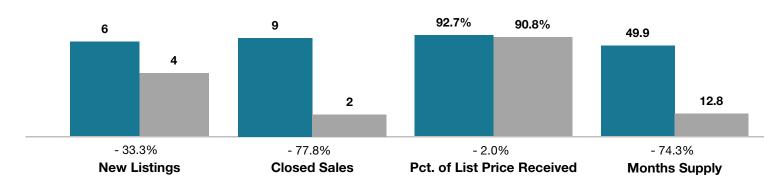


Saguache County

	January			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 1-2016	Thru 1-2017	Percent Change from Previous Year
New Listings	6	4	- 33.3%	6	4	- 33.3%
Closed Sales	9	2	- 77.8%	9	2	- 77.8%
Median Sales Price*	\$170,000	\$131,000	- 22.9%	\$170,000	\$131,000	- 22.9%
Average Sales Price*	\$151,025	\$131,000	- 13.3%	\$151,025	\$131,000	- 13.3%
Percent of List Price Received*	92.7%	90.8%	- 2.0%	92.7%	90.8%	- 2.0%
Days on Market Until Sale	214	139	- 35.0%	214	139	- 35.0%
Inventory of Homes for Sale	308	65	- 78.9%			
Months Supply of Inventory	49.9	12.8	- 74.3%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

January ■2016 ■2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Saguache County -

