

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®



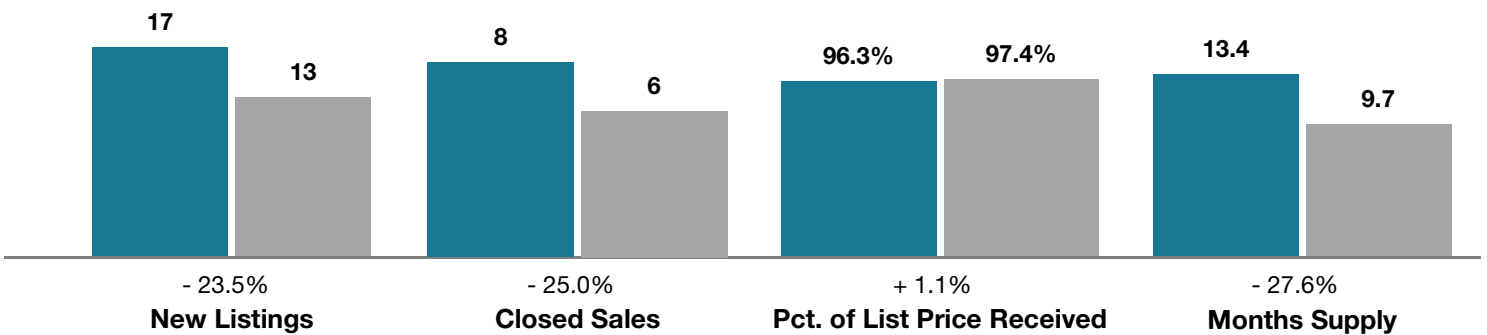
Saguache County

Key Metrics	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	17	13	- 23.5%	104	93	- 10.6%
Closed Sales	8	6	- 25.0%	61	60	- 1.6%
Median Sales Price*	\$184,600	\$235,000	+ 27.3%	\$168,000	\$226,000	+ 34.5%
Average Sales Price*	\$166,900	\$204,500	+ 22.5%	\$178,192	\$202,586	+ 13.7%
Percent of List Price Received*	96.3%	97.4%	+ 1.1%	95.3%	95.8%	+ 0.5%
Days on Market Until Sale	98	163	+ 66.3%	188	111	- 41.0%
Inventory of Homes for Sale	78	59	- 24.4%	--	--	--
Months Supply of Inventory	13.4	9.7	- 27.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Saguache County —

