## Local Market Update for April 2019



A Research Tool Provided by the Colorado Association of REALTORS®

## **Saguache County**

Contact the REALTORS® of Central Colorado, Pagosa Springs Area Association of REALTORS® or Gunnison Country Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

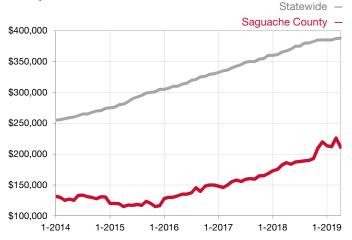
| Single Family                   |           | April     |                                      |              | Year to Date |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2018      | 2019      | Percent Change<br>from Previous Year | Thru 04-2018 | Thru 04-2019 | Percent Change<br>from Previous Year |  |
| New Listings                    | 9         | 19        | + 111.1%                             | 33           | 50           | + 51.5%                              |  |
| Sold Listings                   | 7         | 7         | 0.0%                                 | 24           | 28           | + 16.7%                              |  |
| Median Sales Price*             | \$250,000 | \$160,000 | - 36.0%                              | \$206,500    | \$176,750    | - 14.4%                              |  |
| Average Sales Price*            | \$239,286 | \$154,714 | - 35.3%                              | \$188,223    | \$190,473    | + 1.2%                               |  |
| Percent of List Price Received* | 97.8%     | 96.5%     | - 1.3%                               | 94.8%        | 95.3%        | + 0.5%                               |  |
| Days on Market Until Sale       | 60        | 54        | - 10.0%                              | 89           | 107          | + 20.2%                              |  |
| Inventory of Homes for Sale     | 71        | 69        | - 2.8%                               |              |              |                                      |  |
| Months Supply of Inventory      | 9.1       | 9.0       | - 1.1%                               |              |              |                                      |  |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                 |          | April |                                      |              | Year to Date |                                      |  |
|---------------------------------|----------|-------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2018     | 2019  | Percent Change<br>from Previous Year | Thru 04-2018 | Thru 04-2019 | Percent Change<br>from Previous Year |  |
| New Listings                    | 0        | 0     |                                      | 1            | 0            | - 100.0%                             |  |
| Sold Listings                   | 1        | 0     | - 100.0%                             | 1            | 0            | - 100.0%                             |  |
| Median Sales Price*             | \$75,822 | \$0   | - 100.0%                             | \$75,822     | \$0          | - 100.0%                             |  |
| Average Sales Price*            | \$75,822 | \$0   | - 100.0%                             | \$75,822     | \$0          | - 100.0%                             |  |
| Percent of List Price Received* | 97.2%    | 0.0%  | - 100.0%                             | 97.2%        | 0.0%         | - 100.0%                             |  |
| Days on Market Until Sale       | 144      | 0     | - 100.0%                             | 144          | 0            | - 100.0%                             |  |
| Inventory of Homes for Sale     | 3        | 0     | - 100.0%                             |              |              |                                      |  |
| Months Supply of Inventory      | 3.0      | 0.0   | - 100.0%                             |              |              |                                      |  |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price – Single Family Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

