

Local Market Update for December 2017

A Research Tool Provided by the Colorado Association of REALTORS®



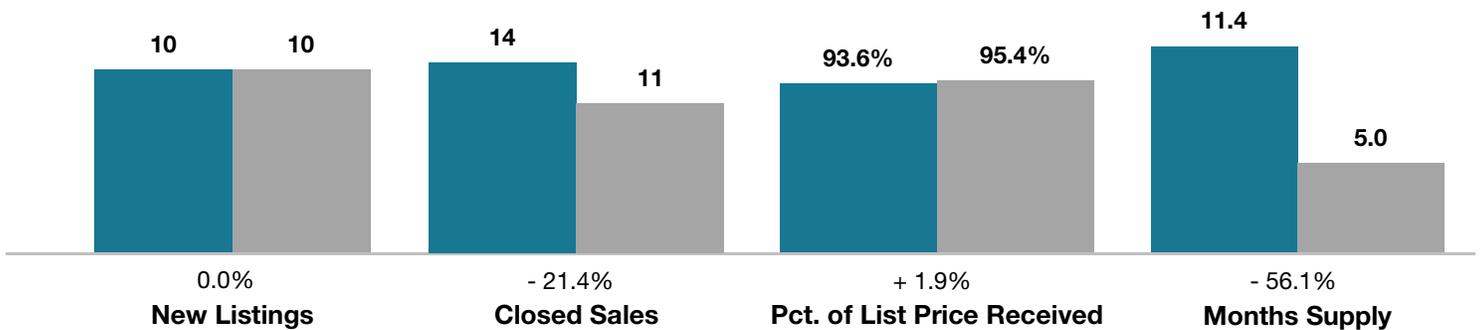
Salida

Key Metrics	December			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	10	10	0.0%	275	245	- 10.9%
Closed Sales	14	11	- 21.4%	205	183	- 10.7%
Median Sales Price*	\$352,250	\$415,000	+ 17.8%	\$347,500	\$376,900	+ 8.5%
Average Sales Price*	\$426,525	\$372,259	- 12.7%	\$380,706	\$392,537	+ 3.1%
Percent of List Price Received*	93.6%	95.4%	+ 1.9%	96.9%	96.4%	- 0.5%
Days on Market Until Sale	104	85	- 18.3%	95	84	- 11.6%
Inventory of Homes for Sale	195	76	- 61.0%	--	--	--
Months Supply of Inventory	11.4	5.0	- 56.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Salida —

