

Local Market Update for June 2017

A Research Tool Provided by the Colorado Association of REALTORS®



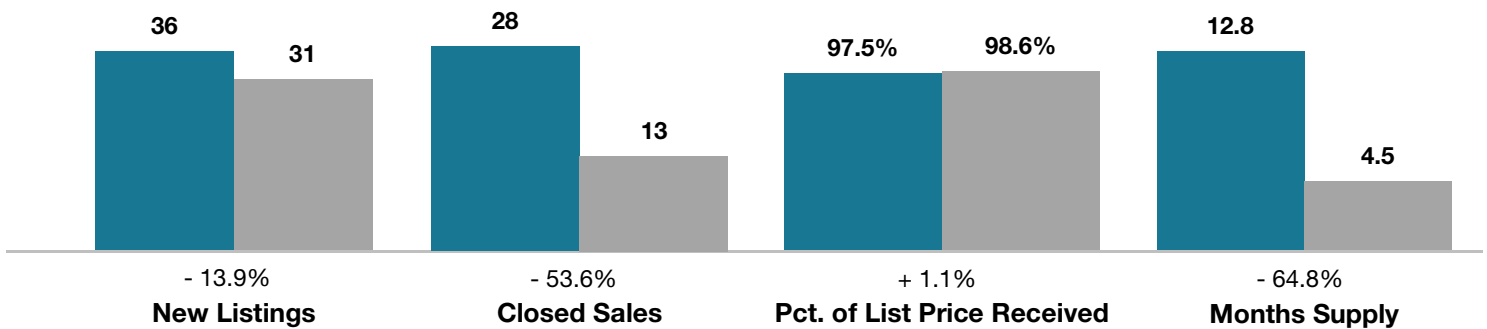
Salida

Key Metrics	June			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 6-2016	Thru 6-2017	Percent Change from Previous Year
New Listings	36	31	- 13.9%	147	110	- 25.2%
Closed Sales	28	13	- 53.6%	102	79	- 22.5%
Median Sales Price*	\$361,250	\$395,000	+ 9.3%	\$345,000	\$350,000	+ 1.4%
Average Sales Price*	\$381,688	\$414,115	+ 8.5%	\$383,627	\$391,849	+ 2.1%
Percent of List Price Received*	97.5%	98.6%	+ 1.1%	97.2%	96.7%	- 0.5%
Days on Market Until Sale	81	36	- 55.6%	108	102	- 5.6%
Inventory of Homes for Sale	193	68	- 64.8%	--	--	--
Months Supply of Inventory	12.8	4.5	- 64.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Salida —

