

Local Market Update for September 2017



A Research Tool Provided by the Colorado Association of REALTORS®

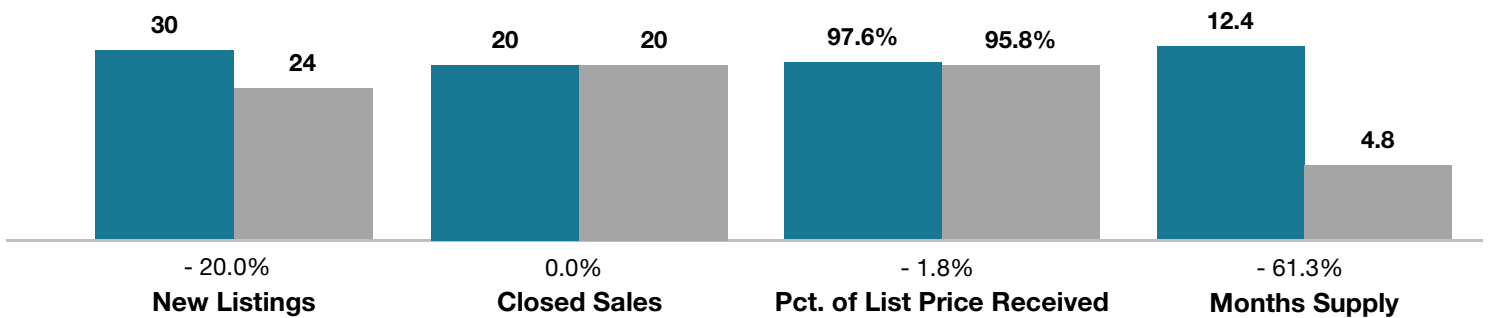
Salida

Key Metrics	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 9-2016	Thru 9-2017	Percent Change from Previous Year
New Listings	30	24	- 20.0%	224	193	- 13.8%
Closed Sales	20	20	0.0%	154	137	- 11.0%
Median Sales Price*	\$382,500	\$417,500	+ 9.2%	\$345,000	\$368,000	+ 6.7%
Average Sales Price*	\$372,095	\$432,695	+ 16.3%	\$378,622	\$398,572	+ 5.3%
Percent of List Price Received*	97.6%	95.8%	- 1.8%	97.4%	96.7%	- 0.7%
Days on Market Until Sale	92	51	- 44.6%	97	86	- 11.3%
Inventory of Homes for Sale	201	75	- 62.7%	--	--	--
Months Supply of Inventory	12.4	4.8	- 61.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September

■ 2016 ■ 2017



Historical Median Sales Price

Rolling 12-Month Calculation

Entire MLS —
Salida —

