

Local Market Update for August 2018

A Research Tool Provided by the Colorado Association of REALTORS®



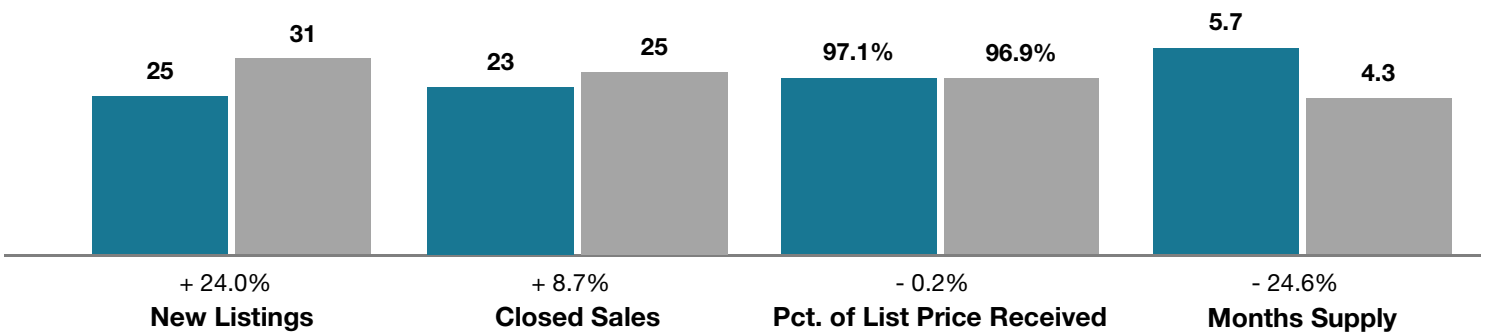
Salida

Key Metrics	August			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 8-2017	Thru 8-2018	Percent Change from Previous Year
New Listings	25	31	+ 24.0%	169	209	+ 23.7%
Closed Sales	23	25	+ 8.7%	119	155	+ 30.3%
Median Sales Price*	\$384,000	\$350,000	- 8.9%	\$357,500	\$380,000	+ 6.3%
Average Sales Price*	\$383,973	\$383,964	- 0.0%	\$390,466	\$418,421	+ 7.2%
Percent of List Price Received*	97.1%	96.9%	- 0.2%	96.6%	97.3%	+ 0.7%
Days on Market Until Sale	25	43	+ 72.0%	92	68	- 26.1%
Inventory of Homes for Sale	90	79	- 12.2%	--	--	--
Months Supply of Inventory	5.7	4.3	- 24.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

August

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Salida —

