

Local Market Update for December 2018

A Research Tool Provided by the Colorado Association of REALTORS®



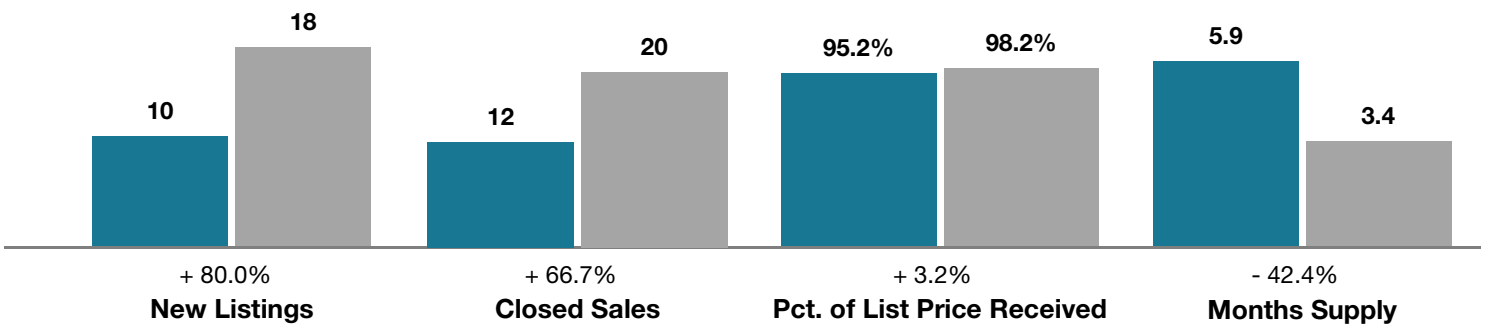
Salida

Key Metrics	December			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
New Listings	10	18	+ 80.0%	246	271	+ 10.2%
Closed Sales	12	20	+ 66.7%	184	229	+ 24.5%
Median Sales Price*	\$400,000	\$370,000	- 7.5%	\$375,950	\$370,000	- 1.6%
Average Sales Price*	\$347,613	\$405,915	+ 16.8%	\$390,819	\$413,578	+ 5.8%
Percent of List Price Received*	95.2%	98.2%	+ 3.2%	96.4%	97.4%	+ 1.0%
Days on Market Until Sale	105	64	- 39.0%	85	66	- 22.4%
Inventory of Homes for Sale	91	65	- 28.6%	--	--	--
Months Supply of Inventory	5.9	3.4	- 42.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Salida —

