

Local Market Update for June 2018

A Research Tool Provided by the Colorado Association of REALTORS®



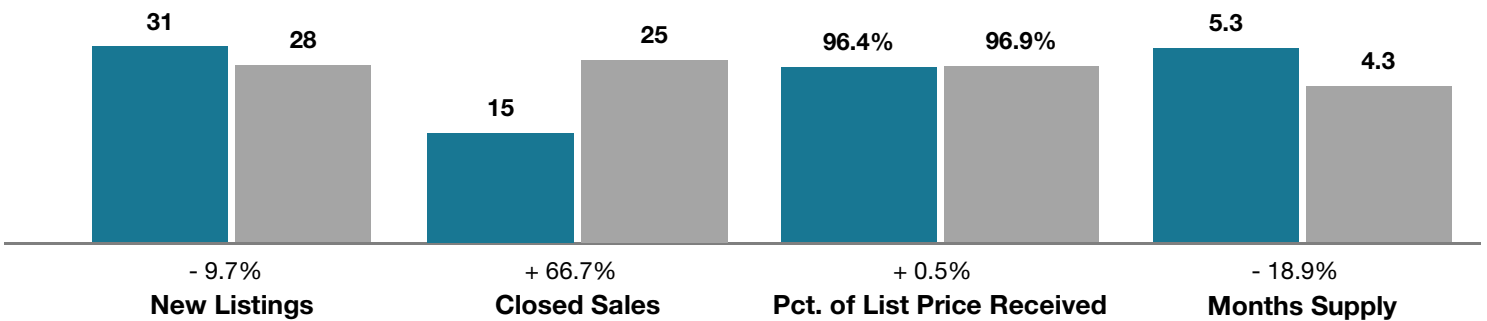
Salida

Key Metrics	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 6-2017	Thru 6-2018	Percent Change from Previous Year
New Listings	31	28	- 9.7%	110	150	+ 36.4%
Closed Sales	15	25	+ 66.7%	81	101	+ 24.7%
Median Sales Price*	\$335,000	\$396,000	+ 18.2%	\$350,000	\$385,000	+ 10.0%
Average Sales Price*	\$382,900	\$421,684	+ 10.1%	\$386,619	\$437,212	+ 13.1%
Percent of List Price Received*	96.4%	96.9%	+ 0.5%	96.4%	97.1%	+ 0.7%
Days on Market Until Sale	44	60	+ 36.4%	102	77	- 24.5%
Inventory of Homes for Sale	82	73	- 11.0%	--	--	--
Months Supply of Inventory	5.3	4.3	- 18.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Salida —

